# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark	k One)	
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) C	OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended	d June 30, 2014
	OR	
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) O	OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from	to
	Commission File Number	001-36111
	AMERICAN HONDA FINAN (Exact name of registrant as sp	
	California (State or other jurisdiction of incorporation or organization)	95-3472715 (IRS Employer Identification No.)
	20800 Madrona Avenue, Torrance, California (Address of principal executive offices)	<b>90503</b> (Zip Code)
	(310) 972-2555 (Registrant's telephone number, incl	
	Indicate by check mark whether the registrant (1) has filed all reports writies Exchange Act of 1934 during the preceding 12 months (or for sucreports), and (2) has been subject to such filing requirements for the particle.	ch shorter period that the registrant was required to file
	Indicate by check mark whether the registrant has submitted electronic ractive Data File required to be submitted and posted pursuant to Rule 4 reding 12 months (or for such shorter period that the registrant was required.)	105 of Regulation S-T (§232.405 of this chapter) during the
	Indicate by check mark whether the registrant is a large accelerated filer reporting company. See the definitions of "large accelerated filer," '12b-2 of the Exchange Act.	
Larg	e accelerated filer	Accelerated filer □
Non-	-accelerated filer	Smaller reporting company □
Act).	Indicate by check mark whether the registrant is a shell company (as $\circ$ . $\square$ Yes $\boxtimes$ No	defined in Rule 12b-2 of the Exchange
were	As of July 31, 2014, the number of outstanding shares of common storal held by American Honda Motor Co., Inc. None of the shares are public	
	REDUCED DISCLOSURE	E FORMAT

American Honda Finance Corporation, a wholly owned subsidiary of American Honda Motor Co., Inc., which in turn is a wholly owned subsidiary of Honda Motor Co., Ltd., meets the requirements set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.

# AMERICAN HONDA FINANCE CORPORATION **QUARTERLY REPORT ON FORM 10-Q**For the quarter ended June 30, 2014

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#### **Cautionary Statement Regarding Forward-Looking Statements**

Certain statements included herein constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that involve a number of risks and uncertainties. Certain such forward-looking statements can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "scheduled," or "anticipates" or similar expressions or the negative thereof or other variations thereof or comparable terminology, or by discussions of strategy, plans, or intentions. In addition, all information included herein with respect to projected or future results of operations, cash flows, financial condition, financial performance, or other financial or statistical matters constitute forward-looking statements. Such forward-looking statements are necessarily dependent on assumptions, data, or methods that may be incorrect or imprecise and that may be incapable of being realized. The following factors, among others, could cause actual results and other matters to differ materially from those in such forward-looking statements:

- declines in the financial condition or performance of Honda Motor Co., Ltd. or the sales of Honda or Acura products;
- changes in general business and economic conditions;
- fluctuations in interest rates and currency exchange rates;
- the failure of our customers, dealers or counterparties in the financial industry to meet the terms of any contracts with us, or otherwise fail to perform as agreed;
- our inability to recover the estimated residual value of vehicles we lease at the end of their lease terms;
- changes or disruption in our funding sources or access to the capital markets;
- changes in our, or Honda Motor Co., Ltd.'s, credit ratings;
- increased competition from other financial institutions seeking to increase their share of financing of Honda and Acura products;
- changes in laws and regulations, including as a result of financial services legislation, and related costs;
- changes in accounting standards;
- a failure or interruption in our operations; and
- a security breach or cyber attack.

Additional information regarding these and other risks and uncertainties to which our business is subject is contained in our Annual Report on Form 10-K for the year ended March 31, 2014 that we filed with the Securities and Exchange Commission on June 20, 2014, and readers of this Quarterly Report should review the additional information contained in that report, and in any subsequent Quarterly Report on Form 10-Q that we file with the Securities and Exchange Commission. We do not intend, and undertake no obligation to, update any forward-looking information to reflect actual results or future events or circumstances, except as required by applicable law.

#### **Item1. Financial Statements**

# AMERICAN HONDA FINANCE CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(U.S. dollars in millions, except share amounts)

	June 30, 2014	M	arch 31. 2014
Assets			
Cash and cash equivalents	\$ 147	\$	138
Finance receivables, net	41,698		41,700
Investment in operating leases, net			21,230
Due from Parent and affiliated companies	108		109
Income taxes receivable	27		91
Vehicles held for disposition	113		133
Other assets	712		736
Derivative instruments	193		159
Total assets	\$ 65,292	\$	64,296
Liabilities and Equity			
Debt:			
Commercial paper	\$ 6,077	\$	4,187
Related party debt	4,859		4,763
Bank loans	6,582		6,539
Medium term note programs	19,111		20,425
Other debt	1,543		1,490
Secured debt	7,904		8,230
Total debt	46,076		45,634
Due to Parent and affiliated companies	99		95
Accrued interest expense	140		127
Income taxes payable	374		21
Deferred income taxes	6,530		6,664
Other liabilities	1,239		1,255
Derivative instruments	96		107
Total liabilities	54,554		53,903
Commitments and contingencies			
Shareholder's equity:			
Common stock, \$100 par value. Authorized 15,000,000 shares; issued and outstanding 13,660,000 shares as of June 30, 2014 and March 31, 2014	1,366		1,366
Retained earnings			8,306
Accumulated other comprehensive income			27
Total shareholder's equity			9,699
Noncontrolling interest in subsidiary			694
Total equity			10,393
Total liabilities and equity		\$	64,296

The following table presents the assets and liabilities of consolidated variable interest entities. These assets and liabilities are included in the consolidated balance sheets presented above. Refer to Note 9 for additional information.

	June 30, 2014	 March 31. 2014
Finance receivables, net	\$ 7,875	\$ 8,177
Vehicles held for disposition	4	4
Other assets	273	277
Total assets	\$ 8,152	\$ 8,458
Secured debt	\$ 7,904	\$ 8,230
Accrued interest expense	2	2
Total liabilities	\$ 7,906	\$ 8,232

# CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(U.S. dollars in millions)

	Three months ended June 30,			nded
		2014		2013
Revenues:				
Direct financing leases	\$	39	\$	53
Retail		334		339
Dealer		30		31
Operating leases		1,147		1,043
Total revenues		1,550		1,466
Depreciation on operating lease		903		808
Interest expense		150		175
Net revenues		497		483
Gain on disposition of lease vehicles		26		-
Other income		24		31
Total net revenues		547	·	514
Expenses:				
General and administrative expenses		99		96
Provision for credit losses		21		30
Early termination loss on operating leases		4		6
Loss on lease residual values		-		1
(Gain)/Loss on derivative instruments		(18)		52
(Gain)/Loss on foreign currency revaluation of debt		(12)		13
Total expenses		94		198
Income before income taxes		453		316
Income tax expense		159		120
Net income		294		196
Less: Net income attributable to noncontrolling interest		18		21
Net income attributable to	-			
American Honda Finance Corporation	\$	276	\$	175

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(U.S. dollars in millions)

	Three months ended June 30,					
		2014		2013		
Net income	\$	294	\$	196		
Other comprehensive income/(loss):						
Foreign currency translation adjustment		51		(46)		
Comprehensive income		345		150		
Less: Comprehensive income/(loss) attributable to noncontrolling interest		42		(1)		
Comprehensive income attributable to						
American Honda Finance Corporation	\$	303	\$	151		

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED) (U.S. dollars in millions)

			A	ccumulated			
				other			
		Retained	co	mprehensive	Common	No	ncontrolling
	Total	earnings		income	stock		interest
<b>Balance at March 31, 2013\$</b>	9,590	\$ 7,422	\$	88	\$ 1,366	\$	714
Net income	196	175		-	-		21
Other comprehensive loss	(46)	-		(24)	-		(22)
Dividends declared to noncontrolling							
Interest	(36)	-		-	-		(36)
<b>Balance at June 30, 2013</b> \$	9,704	\$ 7,597	\$	64	\$ 1,366	\$	677
<del></del>		 		<del></del>		-	
<b>Balance at March 31, 2014</b> \$	10,393	\$ 8,306	\$	27	\$ 1,366	\$	694
Net income	294	276		-	-		18
Other comprehensive income	51	-		27	-		24
<b>Balance at June 30, 2014</b>	10,738	\$ 8,582	\$	54	\$ 1,366	\$	736

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(U.S. dollars in millions)

		Three months ended June 30,		
			20,	2012
Cook flavor from an artistic activities		2014		2013
Cash flows from operating activities:	¢.	204	ø	106
Net income.	Þ	294	\$	196
Adjustments to reconcile net income to net cash provided by operating activities:				
Debt and derivative instrument valuation adjustments		(45)		88
Loss on lease residual values and provision for credit losses		21		31
Early termination loss on operating leases		4		6
Depreciation and amortization		905		809
Accretion of unearned subsidy income		(270)		(256)
Amortization of deferred dealer participation and IDC		86		82
Gain on disposition of lease vehicles and fixed assets		(26)		1
Deferred income tax expense		(140)		43
Changes in operating assets and liabilities:		(140)		43
Income taxes receivable/payable		417		193
Other assets		(1)		(17)
Accrued interest/discounts on debt		10		5
Other liabilities		(17)		49
Due to/due from Parent and affiliated companies		7		(39)
Net cash provided by operating activities		1,245		1,191
Cash flows from investing activities:		1,213		1,171
Finance receivables acquired		(4,818)		(6,143)
Principal collected on finance receivables		4,704		4,513
Net change in wholesale loans		276		204
Purchase of operating lease vehicles		(3,683)		(2,818)
Disposal of operating lease vehicles		1,701		1,664
Cash received for unearned subsidy income		341		300
Other investing activities, net		2		7
Net cash used in investing activities		(1,477)		(2,273)
Cash flows from financing activities:		(=,)		(=,= , = )
Proceeds from issuance of commercial paper		10,189		9,290
Paydown of commercial paper		(8,343)		(9,483)
Proceeds from issuance of related party debt		10,753		11,307
Paydown of related party debt		(10,718)		(10,975)
Proceeds from issuance of medium term notes and other debt		1,000		2,915
Paydown of medium term notes and other debt		(2,306)		(1,865)
Proceeds from issuance of secured debt		997		1,247
Paydown of secured debt		(1,331)		(1,344)
Net cash provided by financing activities		241		1,092
Effect of exchange rate changes on cash and cash equivalents		-		1
Net increase in cash and cash equivalents		9		11
Cash and cash equivalents at beginning of year		138		149
Cash and cash equivalents at end of year		147	\$	160
Supplemental disclosures of cash flow information:	=		_	
Interest paid	\$	128	\$	162
Income taxes received		(101)	Ψ	(117)
		(101)		(11/)

Notes to Consolidated Financial Statements (Unaudited)

#### (1) Interim Information

#### (a) Organizational Structure

American Honda Finance Corporation (AHFC) is a wholly owned subsidiary of American Honda Motor Co., Inc. (AHM or the Parent). Honda Canada Finance Inc. (HCFI) is a majority-owned subsidiary of AHFC. Noncontrolling interest in HCFI is held by Honda Canada Inc. (HCI), an affiliate of AHFC. AHM is a wholly owned subsidiary and HCI is an indirect wholly owned subsidiary of Honda Motor Co., Ltd. (HMC). AHM and HCI are the sole authorized distributors of Honda and Acura products, including motor vehicles, parts, and accessories in the United States and Canada.

Unless otherwise indicated by the context, all references to the "Company", "we", "us", and "our" in this report include AHFC and its consolidated subsidiaries, and references to "AHFC" refer solely to American Honda Finance Corporation (excluding AHFC's subsidiaries).

#### (b) Basis of Presentation

The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim information, and instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. In the opinion of management, these unaudited interim financial statements include all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of the results of operations, cash flows, and financial condition for the interim periods presented. Results for interim periods should not be considered indicative of results for the full year or for any other interim period. These unaudited interim financial statements should be read in conjunction with the Company's audited consolidated financial statements, significant accounting policies, and the other notes to the consolidated financial statements for the fiscal year ended March 31, 2014 included in the Company's Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission (SEC) on June 20, 2014. All significant intercompany balances and transactions have been eliminated upon consolidation.

### (c) Recently Adopted Accounting Standards

Effective April 1, 2014, the Company adopted Accounting Standards Update (ASU) 2013-11, *Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists*, which amended Accounting Standards Codification (ASC) Topic 740, *Income Taxes*. The amendment requires that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward when settlement in this manner is available at the reporting date under the tax law, and the entity intends to use the deferred tax asset for such purpose. The amendment was applied prospectively and did not require new recurring disclosures. The adoption of this standard did not have a material impact on the consolidated financial statements.

#### (d) Recently Issued Accounting Standards

In May 2014, the Financial Accounting Standards Board issued ASU 2014-09, Revenue from Contracts with Customers and created a new ASC Topic 606, Revenue from Contracts with Customers, and added ASC Subtopic 340-40, Other Assets and Deferred Costs—Contracts with Customers. The guidance in this update supersedes the revenue recognition requirements in ASC Topic 605, Revenue Recognition, and most industry-specific guidance throughout the industry topics of the codification. This guidance will be effective for the Company April 1, 2017. The Company is currently assessing the impact the adoption of this guidance will have on the consolidated financial statements.

Notes to Consolidated Financial Statements (Unaudited)

#### (2) Finance Receivables

Finance receivables consisted of the following:

	June 30, 2014						
	Lease		Retail		Dealer		Total
			(U.S. dollar	s in	millions)		
Finance receivables\$	2,986	\$	35,290	\$	4,123	\$	42,399
Allowance for credit losses	(4)		(95)		-		(99)
Write-down of lease residual values	(18)		-		-		(18)
Unearned interest income and fees	(112)		-		-		(112)
Deferred dealer participation and IDC	7		431		-		438
Unearned subsidy income	(140)		(770)		-		(910)
\$	2,719	\$	34,856	\$	4,123	\$	41,698

	March 31, 2014							
	Lease		Retail		Dealer		Total	
			(U.S. dollars	in	millions)			
Finance receivables\$	2,997	\$	35,045	\$	4,372	\$	42,414	
Allowance for credit losses	(4)		(95)		(1)		(100)	
Write-down of lease residual values	(21)		-		-		(21)	
Unearned interest income and fees	(114)		-		-		(114)	
Deferred dealer participation and IDC	7		428		-		435	
Unearned subsidy income	(143)		(771)		-		(914)	
\$	2,722	\$	34,607	\$	4,371	\$	41,700	

Finance receivables include retail loans with principal balances of \$8.0 billion and \$8.3 billion as of June 30, 2014 and March 31, 2014, respectively, that have been sold for legal purposes in securitization transactions that do not qualify for sale accounting treatment. These finance receivables are restricted as collateral for the payment of the related secured debt obligations. Refer to Note 9 for additional information.

The uninsured portions of the lease residual values were \$430 million and \$433 million at June 30, 2014 and March 31, 2014, respectively. Included in the gain or loss on disposition of lease vehicles are end of term charges on both direct financing and operating leases of \$6 million and \$7 million for the three months ended June 30, 2014 and 2013, respectively.

## Credit Quality of Financing Receivables

Credit losses are an expected cost of extending credit. The majority of the credit risk is with consumer financing and to a lesser extent with dealer financing. Credit risk can be affected by general economic conditions. Adverse changes such as a rise in unemployment rates can increase the likelihood of defaults. Declines in used vehicle prices can reduce the amount of recoveries on repossessed collateral. Credit risk on dealer loans is affected primarily by the financial strength of the dealers within the portfolio. Exposure to credit risk is managed through purchasing standards, pricing of contracts for expected losses, focusing collection efforts to minimize losses, and ongoing reviews of the financial condition of dealers.

#### Allowance for Credit Losses

The allowance for credit losses is management's estimate of probable losses incurred on finance receivables, which require significant judgment and assumptions that are inherently uncertain. The allowance is based on management's evaluation of many factors, including the Company's historical credit loss experience, the value of the underlying collateral, delinquency trends, and economic conditions.

Notes to Consolidated Financial Statements (Unaudited)

Consumer finance receivables in the retail loan and direct financing lease portfolio segments are collectively evaluated for impairment. Delinquencies and losses are continuously monitored and this historical experience provides the primary basis for estimating the allowance. Management utilizes various methodologies when estimating the allowance for credit losses including models, which incorporate vintage loss and delinquency migration analysis. These models take into consideration attributes of the portfolio including loan-to-value ratios, internal and external credit scores, and collateral types. Market and economic factors such as used vehicle prices, unemployment rates, and consumer debt service burdens are also incorporated when estimating losses.

Dealer loans are individually evaluated for impairment when specifically identified as impaired. Dealer loans are considered to be impaired when it is probable that the Company will be unable to collect all amounts due according to the terms of the contract. The Company's determination of whether dealer loans are impaired is based on evaluations of dealerships' payment history, financial condition, and their ability to perform under the terms of the loan agreements. Dealer loans that have not been specifically identified as impaired are collectively evaluated for impairment.

There were no modifications to dealer loans that constituted troubled debt restructurings during the three months ended June 30, 2014 and 2013.

The Company generally does not grant concessions on consumer finance receivables that are considered to be troubled debt restructurings other than modifications of retail loans in reorganization proceedings pursuant to the U.S. Bankruptcy Code. Retail loans modified under bankruptcy protection were not material to the Company's consolidated financial statements during the three months ended June 30, 2014 and 2013. The Company does allow payment deferrals on consumer finance receivables. However, these payment deferrals are not considered to be troubled debt restructurings since the deferrals are deemed to be insignificant and interest continues to accrue during the deferral period.

The following is a summary of the activity in the allowance for credit losses of finance receivables:

	Three months ended June 30, 2014							
_	Lease		Retail	Dealer			Total	
_			(U.S. dollar	s in	millions)			
Beginning balance, April 1, 2014\$	4	\$	95	\$	1	\$	100	
Provision	1		16		-		17	
Charge-offs	(1)		(39)		(1)		(41)	
Recoveries	-		23		-		23	
Effect of translation adjustment	-		-		-		-	
Ending balance, June 30, 2014	4	\$	95	\$	-	\$	99	
Allowance for credit losses – ending balance:		_						
Individually evaluated for impairment\$	-	\$	-	\$	-	\$	-	
Collectively evaluated for impairment	4		95		-		99	
Finance receivables – ending balance:								
Individually evaluated for impairment\$	-	\$	-	\$	9	\$	9	
Collectively evaluated for impairment	2,741		34,951		4,114		41,806	

Notes to Consolidated Financial Statements (Unaudited)

_	Three months ended June 30, 2013						
_	Lease		Retail		Dealer		Total
			(U.S. dollar	s in	millions)		
Beginning balance, April 1, 2013	5	\$	88	\$	-	\$	93
Provision	1		25		-		26
Charge-offs	(1)		(44)		-		(45)
Recoveries	-		26		-		26
Effect of translation adjustment	<u>-</u>		<u>-</u>		<u>-</u>		<u>-</u>
Ending balance, June 30, 2013	5	\$	95	\$	-	\$	100
Allowance for credit losses – ending balance:							
Individually evaluated for impairment	-	\$	-	\$	-	\$	-
Collectively evaluated for impairment	5		95		-		100
Finance receivables – ending balance:							
Individually evaluated for impairment	-	\$	-	\$	17	\$	17
Collectively evaluated for impairment	3,407		33,225		4,026		40,658

Notes to Consolidated Financial Statements (Unaudited)

#### Delinquencies

The following is an aging analysis of past due finance receivables:

			90 days		Current or	Total	
	30 – 59 days	60 – 89 days	or greater	Total	less than 30	finance	
	past due	past due	past due	past due	days past due	receivables	
			(U.S. dollars	in millions)			
June 30, 2014							
Retail loans:							
New auto		\$ 27	\$ 7	\$ 192	\$ 29,892	\$ 30,084	
Used and certified auto	63	12	2	77	3,732	3,809	
Motorcycle and other		4	1	15	1,043	1,058	
Total retail	231	43	10	284	34,667	34,951	
Direct financing lease	9	2	1	12	2,729	2,741	
Dealer loans:							
Wholesale flooring	1	-	-	1	3,506	3,507	
Commercial loans	<u> </u>	<u>-</u>	<u>-</u>	<u> </u>	616	616	
Total dealer loans	1		-	1	4,122	4,123	
Total finance							
receivables	\$ 241	\$ 45	\$ 11	\$ 297	\$ 41,518	\$ 41,815	
March 31, 2014							
Retail loans:							
New auto	\$ 140	\$ 18	\$ 6	\$ 164	\$ 29,611	\$ 29,775	
Used and certified auto	54	7	2	63	3,837	3,900	
Motorcycle and other	10	3	2	15	1,012	1,027	
Total retail	204	28	10	242	34,460	34,702	
Direct financing lease	10	2	1	13	2,734	2,747	
Dealer loans:							
Wholesale flooring	1	-	2	3	3,765	3,768	
Commercial loans	-	-	_	-	604	604	
Total dealer loans	1		2	3	4,369	4,372	
Total finance							
receivables	\$ 215	\$ 30	\$ 13	\$ 258	\$ 41,563	\$ 41,821	

### Credit Quality Indicators

Retail Loan and Direct Financing Lease Portfolio Segments

The Company utilizes proprietary credit scoring systems to evaluate the credit risk of applicants for retail loans and leases. The scoring systems assign internal credit scores based on various factors including the applicant's credit bureau information and contract terms. The internal credit score provides the primary basis for credit decisions when acquiring retail loan and lease contracts. Internal credit scores are determined only at the time of origination and are not reassessed during the life of the contract.

Notes to Consolidated Financial Statements (Unaudited)

Subsequent to origination, collection experience provides a current indication of the credit quality of consumer finance receivables. The likelihood of accounts charging off becomes significantly higher once an account becomes 60 days delinquent. Accounts that are current or less than 60 days past due are considered to be performing. Accounts that are 60 days or more past due are considered to be nonperforming. The table below presents the Company's portfolio of consumer loans and leases by this credit quality indicator:

-	Retail new auto	Retail used and rtified auto (U.S	m a	Retail otorcycle nd other lars in millio	 Direct financing lease	Total onsumer finance cceivables
<u>June 30, 2014</u>						
Performing	\$ 30,050	\$ 3,795	\$	1,053	\$ 2,738	\$ 37,636
Nonperforming	34	14		5	3	56
Total	\$ 30,084	\$ 3,809	\$	1,058	\$ 2,741	\$ 37,692
March 31, 2014						
Performing	\$ 29,751	\$ 3,891	\$	1,022	\$ 2,744	\$ 37,408
Nonperforming	24	 9		5	 3	 41_
Total	\$ 29,775	\$ 3,900	\$	1,027	\$ 2,747	\$ 37,449

#### Dealer Loan Portfolio Segment

The Company utilizes an internal risk rating system to evaluate dealer credit risk. Dealerships are assigned an internal risk rating based on an assessment of their financial condition. Factors including liquidity, financial strength, management effectiveness, and operating efficiency are evaluated when assessing their financial condition. Program guidelines such as financing limits and interest rates are determined from these risk ratings. Monitoring activities including financial reviews and inventory inspections are performed more frequently for dealerships with weaker risk ratings. The financial conditions of dealerships are reviewed and their risk ratings are updated at least annually.

The Company's outstanding portfolio of dealer loans has been divided into two groups in the tables below. Group A includes the loans of dealerships with the strongest internal risk rating. Group B includes the loans of all remaining dealers. Although the likelihood of losses can be higher for dealerships in Group B, the overall risk of losses is not considered to be significant.

		J	Tune 30, 2014				Ma	rch 31, 2014	
	Wholesale flooring	. (	Commercial loans	Total		Wholesale flooring	C	ommercial loans	Total
				(U.S. dollar	rs iı	n millions)			
Group A	\$ 2,28	5 \$	371	\$ 2,656	\$	2,319	\$	355	\$ 2,674
Group B	1,22	2	245	1,467		1,449		249	1,698
Total	\$ 3,50	7 \$	616	\$ 4,123	\$	3,768	\$	604	\$ 4,372

Notes to Consolidated Financial Statements (Unaudited)

#### (3) Investment in Operating Leases

Investment in operating leases consisted of the following:

	 June 30, 2014	March 31, 2014			
	(U.S. dollars in millions				
Operating lease vehicles	\$ 27,481	\$	26,274		
Accumulated depreciation	(4,563)		(4,500)		
Deferred dealer participation and IDC	92		88		
Unearned subsidy income	(662)		(576)		
Estimated early termination losses	(54)		(56)		
	\$ 22,294	\$	21,230		

The Company recognized \$4 million and \$6 million of estimated early termination losses due to lessee defaults for the three months ended June 30, 2014 and 2013, respectively. Actual net losses realized for the three months ended June 30, 2014 and 2013 totaled \$6 million and \$7 million, respectively.

Included in the provision for credit losses for both the three months ended June 30, 2014 and 2013 are provisions related to past due receivables on operating leases in the amounts of \$4 million.

The Company did not recognize impairment losses during the three months ended June 30, 2014 and 2013 since there were no events or circumstances which indicated that the carrying values of operating leases would not be recoverable.

#### (4) Debt

The Company issues debt in various currencies with both floating and fixed interest rates. Outstanding debt, weighted average contractual interest rates and range of contractual interest rates were as follows:

				Weighted a contractual in	_	Contractual interest rate ranges		
	June 30,	N	March 31,	June 30,	March 31,	June 30,	March 31,	
_	2014		2014	2014	2014	2014	2014	
	(U.S. dollars	s in 1	millions)					
Unsecured debt:								
Commercial paper	6,077	\$	4,187	0.38%	0.45%	0.12 - 1.23%	0.11 - 1.25%	
Related party debt	4,859		4,763	0.54%	0.51%	0.12 - 1.27%	0.14 - 1.28%	
Bank loans	6,582		6,539	0.91%	0.90%	0.58 - 1.99%	0.58 - 1.99%	
Private U.S. MTN								
program	11,003		12,901	2.09%	1.85%	0.25 - 7.63%	0.23 - 7.63%	
Public U.S. MTN								
program	4,737		3,736	0.90%	1.08%	0.23 - 2.13%	0.23 - 2.13%	
Euro MTN programme	3,371		3,788	2.15%	2.52%	0.22 - 5.45%	0.22 - 5.50%	
Other debt	1,543		1,490	2.12%	2.12%	1.69 - 2.35%	1.68 - 2.35%	
Total unsecured								
debt	38,172		37,404					
Secured debt	7,904		8,230	0.67%	0.67%	0.18 - 1.55%	0.19 - 1.80%	
Total debt	46,076	\$	45,634					

As of June 30, 2014, the outstanding principal balance of long-term debt with floating interest rates totaled \$11.4 billion and long-term debt with fixed interest rates totaled \$20.8 billion. As of March 31, 2014, the outstanding principal balance of long-term debt with floating interest rates totaled \$12.5 billion and long-term debt with fixed interest rates totaled \$21.4 billion.

Notes to Consolidated Financial Statements (Unaudited)

#### Commercial Paper

As of June 30, 2014 and March 31, 2014, the Company had commercial paper programs that provide the Company with available funds of up to \$8.9 billion and \$8.5 billion, respectively, at prevailing market interest rates for periods up to one year. The commercial paper programs are supported by the Keep Well Agreements with HMC described in Note 6.

Outstanding commercial paper averaged \$5.3 billion and \$4.8 billion during the three months ended June 30, 2014 and 2013, respectively. The maximum balance outstanding at any month end during the three months ended June 30, 2014 and 2013 was \$6.1 billion and \$4.8 billion, respectively.

As of June 30, 2014, the Company had available committed lines of credit totaling \$8.5 billion, which expire through March 2019. Committed lines of credit are primarily in place to support the Company's commercial paper programs. If these lines were used, it would be in the form of short-term notes. The Company expensed commitment fees of \$1 million and \$2 million during the three months ended June 30, 2014 and 2013, respectively. As of June 30, 2014 and March 31, 2014, there were no amounts outstanding under these lines.

### Related Party Debt

AHFC routinely issues fixed rate short term notes to AHM to help fund AHFC's general corporate operations. The Company incurred interest expense on these notes totaling \$1 million and \$2 million for the three months ended June 30, 2014 and 2013, respectively.

HCFI routinely issues fixed rate short term notes to HCI to help fund HCFI's general corporate operations. The Company incurred interest expense on these notes totaling \$5 million for both the three months ended June 30, 2014 and 2013.

#### Bank Loans

Outstanding bank loans as of June 30, 2014 had floating interest rates. Outstanding bank loans have prepayment options. No outstanding bank loans as of June 30, 2014 were supported by the Keep Well Agreements with HMC described in Note 6.

#### Medium Term Note (MTN) Programs

#### Private U.S. MTN Program

AHFC no longer issues U.S. MTNs under the Rule 144A Private U.S. MTN Program. Future U.S. MTN issuances will be under the Public U.S. MTN Program described below. Notes outstanding under the Private U.S. MTN Program as of June 30, 2014 were both short-term and long-term, with either fixed or floating interest rates, and denominated in U.S. dollars.

#### Public U.S. MTN Program

The Public U.S. MTN program is authorized for the issuance of MTNs up to a maximum aggregate principal amount of \$16.0 billion. The aggregate principal amount of MTNs offered under this program may be increased from time to time. Notes outstanding under this program were both short-term and long-term, with either fixed or floating interest rates, and denominated in U.S. dollars.

#### Euro MTN Programme

The Euro MTN Programme is effective through August 8, 2014. The Company's current intention is to let this program lapse but the program may be renewed in the future. Notes under this program that are currently listed on the Luxembourg Stock Exchange will remain listed through their maturity. Notes outstanding under this program are long-term, with either fixed or floating interest rates, and denominated in U.S. dollars, Japanese Yen, or Euros.

The MTN programs are supported by the Keep Well Agreement with HMC described in Note 6.

Notes to Consolidated Financial Statements (Unaudited)

#### Other Debt

The outstanding balance as of June 30, 2014 consisted of private placement debt issued by HCFI denominated in Canadian dollars, with either fixed or floating interest rates. Private placement debt was supported by the Keep Well Agreement with HMC described in Note 6.

#### Secured Debt

The Company issues notes through secured financing transactions that are secured by assets held by the issuing securitization trust. The notes generally have fixed interest rates (a limited number of notes had floating interest rates). Repayment on the notes is dependent on the performance of the underlying receivables. Refer to Note 9 for additional information on the Company's secured financing transactions.

#### (5) Derivative Instruments

The notional balances and gross fair values of the Company's derivatives are presented below. Derivative instruments are presented in the Company's consolidated balance sheets on a net basis by counterparty. Refer to Note 13 regarding the valuation of derivative instruments.

_		Ju	ne 30, 2014			_		Ma	rch 31, 2014		
_	Notional balances		Assets	]	<b>Liabilities</b>		Notional balances		Assets		Liabilities
•	45.405	Φ.	202	Φ.	(U.S. dollar			Φ.	100	Φ.	104
Interest rate swaps \$	47,197	\$	203	\$	83		\$ 46,239	\$	192	\$	106
Cross currency swaps	2,540		78		101		2,960		72		106
Gross derivative								·			
assets/liabilities			281		184				264		212
Counterparty netting											
adjustment			(88)		(88)	1			(105)		(105)
Net derivative											
assets/liabilities		\$	193	\$	96			\$	159	\$	107

The income statement effect of derivative instruments is presented below. There were no derivative instruments designated as part of a hedge accounting relationship during the periods presented.

	Three mon June		
	2014	2013	
	(U.S. dollars		
Interest rate swaps\$	9	\$	(64)
Cross currency swaps	9		12
Total gain/(loss) on derivative instruments	18	\$	(52)

The fair value of derivative instruments is subject to the fluctuations in market interest rates and foreign currency exchange rates. Since the Company has elected not to apply hedge accounting, the volatility in the changes in fair value of these derivative instruments is recognized in earnings. All settlements of derivative instruments are recognized within cash flows from operating activities in the consolidated statements of cash flows.

These derivative instruments also contain an element of credit risk in the event the counterparties are unable to meet the terms of the agreements. However, the Company minimizes the risk exposure by limiting the counterparties to major banks and financial institutions that meet established credit guidelines. In the event of default, all counterparties are subject to legally enforceable master netting agreements. The Company generally does not require or place collateral for these instruments under credit support agreements.

Notes to Consolidated Financial Statements (Unaudited)

#### (6) Transactions Involving Related Parties

The following tables summarize the income statement and balance sheet impact of transactions with the Parent and affiliated companies.

		Three mon June		
Income statement		2014		2013
		(U.S. dollars	in	millions)
Revenue:				
Subsidy income	\$	267	\$	254
Interest expense:				
Related party debt		6		6
Other income:				
VSC administration fees		24		24
General and administrative expenses:				
Support Compensation Agreement fees		4		4
Benefit plan expenses		2		5
Shared services.		13		11
Balance Sheet		June 30, 2014		March 31, 2014
		(U.S. dollars	in	millions)
Assets:				
Finance receivables, net:				
Unearned subsidy income	\$	(896)	\$	(901)
Investment in operating leases, net:				
Unearned subsidy income		(659)		(573)
Due from Parent and affiliated companies		108		109
Liabilities:				
Debt:				
Related party debt	\$	4,859	\$	4,763
Due to Parent and affiliated companies	-	99	7	95
Accrued interest expenses:				1-
Related party debt		4		3
Other liabilities:				
VSC unearned administrative fees		356		352
Accrued benefit expenses		48		47

## Support Agreements

HMC and AHFC are parties to a Keep Well Agreement, effective as of September 9, 2005. This Keep Well Agreement provides that HMC will (1) maintain (directly or indirectly) at least 80% ownership in AHFC's voting stock and not pledge (directly or indirectly), or in any way encumber or otherwise dispose of, any such stock of AHFC that it is required to hold (or permit any of HMC's subsidiaries to do so), (2) cause AHFC to have a positive consolidated tangible net worth with tangible net worth defined as (a) stockholder's equity less (b) any intangible assets, determined on a consolidated basis in accordance with GAAP, and (3) ensure that AHFC has sufficient liquidity to meet its payment obligations for debt HMC has confirmed in writing is covered by this Keep Well Agreement, in accordance with its terms, or where necessary make available to AHFC, or HMC shall procure for AHFC, sufficient funds to enable AHFC to meet such obligations in accordance with such terms. This Keep Well Agreement is not a guarantee by HMC.

Notes to Consolidated Financial Statements (Unaudited)

HMC and HCFI are parties to a Keep Well Agreement effective as of September 26, 2005. This Keep Well Agreement provides that HMC will (1) maintain (directly or indirectly) at least 80% ownership in HCFI's voting stock and not pledge (directly or indirectly), or in any way encumber or otherwise dispose of, any such stock of HCFI that it is required to hold (or permit any of HMC's subsidiaries to do so), (2) cause HCFI to have a positive consolidated tangible net worth with tangible net worth defined as (a) stockholder's equity less (b) any intangible assets, determined on a consolidated basis in accordance with generally accepted accounting principles in Canada, and (3) ensure that HCFI has sufficient liquidity to meet its payment obligations for debt HMC has confirmed in writing is covered by this Keep Well Agreement, in accordance with its terms, or where necessary make available to HCFI, or HMC shall procure for HCFI, sufficient funds to enable HCFI to meet such obligations in accordance with such terms. This Keep Well Agreement is not a guarantee by HMC.

Debt programs supported by the Keep Well Agreements consist of the Company's commercial paper programs, Private U.S. MTN Program, Public U.S. MTN Program, Euro MTN Programme, and HCFI's private placement debt. In connection with the above agreements, AHFC and HCFI have entered into separate Support Compensation Agreements, where each has agreed to pay HMC a quarterly fee based on the amount of outstanding debt that benefit from the HMC Keep Well Agreements. Support Compensation Agreement fees are recognized in general and administrative expenses.

#### **Incentive Programs**

The Company receives subsidy payments from AHM and HCI, which supplements the revenues on financing products offered under incentive programs. Subsidy payments received on retail loans and leases are deferred and recognized as revenue over the term of the related contracts. The unearned balance is recognized as reductions to the carrying value of finance receivables and investment in operating leases. Subsidy payments on dealer loans are received as earned.

#### Related Party Debt

AHFC routinely issues short-term notes to AHM to fund AHFC's general corporate operations. HCFI routinely issues short-term notes to HCI to fund HCFI's general corporate operations. Interest rates are based on prevailing rates of debt with comparable terms. Refer to Note 4 for additional information.

### Vehicle Service Contract (VSC) Administration

AHFC receives fees to perform administrative services for vehicle service contracts issued by AHM and its subsidiary. HCFI receives fees for marketing vehicle service contracts issued by HCI. Unearned VSC administration fees are included in other liabilities (Note 11). VSC administration income is recognized in other income (Note 12).

#### **Shared Services**

The Company shares certain common expenditures with AHM, HCI, and related parties including data processing services, software development, and facilities. The allocated costs for shared services are included in general and administrative expenses.

#### Benefit Plans

The Company participates in various employee benefit plans that are maintained by AHM and HCI. The allocated benefit plan expenses are included in general and administrative expenses.

#### Income taxes

The Company's U.S. income taxes are recognized on a modified separate return basis pursuant to an intercompany income tax allocation agreement with AHM. Income tax related items are not included in the tables above. Refer to Note 7 for additional information.

Notes to Consolidated Financial Statements (Unaudited)

#### Other

The majority of the amounts due from the Parent and affiliated companies at June 30, 2014 and March 31, 2014 related to subsidies. The majority of the amounts due to the Parent and affiliated companies at June 30, 2014 and March 31, 2014 related to wholesale flooring invoices payable to the Parent. These receivable and payable accounts are non-interest-bearing and short-term in nature and are expected to be settled in the normal course of business.

#### (7) Income Taxes

The Company's effective tax rate was 35.1% and 38.0%, respectively, for the three months ended June 30, 2014 and 2013. The decrease in the effective tax rate is primarily due to the deduction for qualified domestic production. The Company's provision for income taxes for the three months ended June 30, 2014 and 2013 was \$159 million and \$120 million, respectively.

To date, the Company has not provided for federal income taxes on its share of the undistributed earnings of its foreign subsidiary, HCFI, that are intended to be indefinitely reinvested outside the United States. At June 30, 2014, \$627 million, of accumulated undistributed earnings of HCFI were deemed to be so reinvested. If these undistributed earnings as of June 30, 2014 were to be distributed, the unrecognized deferred tax liability associated with these indefinitely reinvested earnings would be \$128 million. As of June 30, 2014, HCFI is not planning any distributions.

Due to the lapse in U.S. tax law that defers the imposition of U.S. taxes on certain foreign active financing income until that income is repatriated to the U.S. as a dividend, for the three months ended June 30, 2014, AHFC recognized tax on its share of such income.

The changes in the unrecognized tax benefits for the three months ended June 30, 2014 were not significant. The Company does not expect any material changes in the amounts of unrecognized tax benefits during the remainder of fiscal year ending March 31, 2015.

As of June 30, 2014, the Company is subject to examination by U.S. federal and state tax jurisdictions for the taxable years ended March 31, 2008 to 2013. The Company's Canadian subsidiary, HCFI, is subject to examination for returns filed for the taxable years ended March 31, 2007 to 2013 federally, and returns filed for the taxable years ended March 31, 2006 to 2013 provincially. The Company believes appropriate provision has been made for all outstanding issues for all open years.

### (8) Commitments and Contingencies

The Company leases certain premises and equipment on a long term basis under noncancelable leases. Some of these leases require the Company to pay property taxes, insurance, and other expenses. Lease expense was approximately \$3 million for both the three months ended June 30, 2014 and 2013.

The Company extends commercial revolving lines of credit to new and used vehicle dealers to aid in their facilities refurbishment or general working capital requirements. The amounts borrowed are generally secured by the assets of the borrowing entity. The majority of the lines have annual renewal periods. Maximum commercial revolving lines of credit were \$286 million and \$283 million as of June 30, 2014 and March 31, 2014, respectively, with \$179 million and \$174 million, respectively, used as of those dates. The Company also has a commitment to lend a total of \$116 million to finance the construction of auto dealerships with \$62 million of this commitment funded as of June 30, 2014.

Notes to Consolidated Financial Statements (Unaudited)

## Legal Proceedings

The Company is involved, in the ordinary course of business, in various legal proceedings including claims of individual customers and purported class action lawsuits. Certain of these actions are similar to suits filed against other financial institutions and captive finance companies. Most of these proceedings concern customer allegations of wrongful repossession or defamation of credit. The Company is also subject to governmental reviews from time to time. The Company establishes accruals for legal claims when payments associated with the claims become probable and the costs can be reasonably estimated. When able, the Company will determine estimates of reasonably possible loss or range of loss, whether in excess of any related accrued liability or where there is no accrued liability. Given the inherent uncertainty associated with legal matters, the actual costs of resolving legal claims and associated costs of defense may be substantially higher or lower than the amounts for which accruals have been established. Based on available information and established accruals, management does not believe it is reasonably possible that the results of these proceedings, in the aggregate, will have a material adverse effect on the Company's consolidated financial statements.

The Consumer Financial Protection Bureau (CFPB), together with the U.S. Department of Justice, have contacted the Company and other auto finance providers to request information about whether discretionary pricing practices of dealers originating retail installment sale contracts raise fair lending issues for banks and finance companies that purchase the contracts from dealers. In addition, the Company has also received a subpoena from a state agency requesting information relating to their fair lending laws. The Company is cooperating with these requests for information. Although the CFPB, the U.S. Department of Justice nor the state agency have currently alleged any wrongdoing on the Company's part, management cannot predict the outcome of these inquiries.

#### (9) Securitizations and Variable Interest Entities (VIE)

The trusts utilized for on-balance sheet securitizations are VIEs, which are required to be consolidated by their primary beneficiary. The Company is considered to be the primary beneficiary of these trusts due to (i) the power to direct the activities of the trusts that most significantly impact the trusts' economic performance through its role as servicer, and (ii) the obligation to absorb losses or the right to receive residual returns that could potentially be significant to the trusts through the subordinated certificates and residual interest retained. The debt securities issued by the trusts to third-party investors along with the assets of the trusts are included in the Company's consolidated financial statements.

During the three months ended June 30, 2014 and 2013, the Company issued notes through asset backed securitizations, which were accounted for as secured financing transactions totaling \$1.0 billion and \$1.3 billion, respectively. The notes were secured by receivables with an initial principal balance of \$1.0 billion and \$1.3 billion, respectively.

Notes to Consolidated Financial Statements (Unaudited)

The table below presents the carrying amounts of assets and liabilities of consolidated securitization trusts as they are reported in the Company's consolidated balance sheets. All amounts exclude intercompany balances, which have been eliminated in consolidation. The assets of the trusts can only be used to settle the obligations of the trusts. The third-party investors in the obligations of the trusts do not have recourse to the general credit of the Company.

	_	June 30, 2014 (U.S. dollars		March 31, 2014
Acceptor		(U.S. dollars	111	illillions)
Assets:				0.505
Finance receivables	\$	7,978	\$	8,285
Unamortized costs and subsidy income, net		(91)		(95)
Allowance for credit losses		(12)		(13)
Total finance receivables, net		7,875		8,177
Vehicles held for disposition		4		4
Restricted cash (1)		264		267
Accrued interest receivable (1)		9		10
Total assets	\$	8,152	\$	8,458
Liabilities:				
Secured debt		7,916		8,242
Unamortized discounts and fees		(12)		(12)
Total secured debt, net		7,904		8,230
Accrued interest expense		2		2
Total liabilities	\$	7,906	\$	8,232
				,

<sup>(1)</sup> Included with other assets in the Company's consolidated balance sheets (Note 10).

In their role as servicers, AHFC and HCFI collect principal and interest payments on the underlying receivables on behalf of the securitization trusts. Cash collected during a calendar month is required to be remitted to the trusts in the following month. AHFC and HCFI are not restricted from using the cash collected for their general purposes prior to the remittance to the trusts. As of June 30, 2014 and March 31, 2014, AHFC and HCFI had cash collections of \$424 million and \$444 million, respectively, which were required to be remitted to the trusts.

#### (10) Other Assets

Other assets consisted of the following:

	June 30, 2014		March 31, 2014			
	(U.S. doll	(U.S. dollars in million				
Accrued interest and fees	\$ 78	3 \$	79			
Other receivables	80	)	98			
Deferred expense	169	)	164			
Software, net of accumulated amortization of \$137 and \$135						
as of June 30, 2014 and March 31, 2014, respectively	10	)	10			
Property and equipment, net of accumulated depreciation of \$17 and \$17						
as of June 30, 2014 and March 31, 2014, respectively	(	5	6			
Restricted cash	264	1	267			
Other	10:	5	112			
Total	\$ 712	2 \$	736			

Depreciation and amortization are computed on a straight line basis over the estimated useful lives of the related assets, which range from three to five years. General and administrative expenses include depreciation and amortization expense of \$2 million for both the three months ended June 30, 2014 and 2013.

Notes to Consolidated Financial Statements (Unaudited)

#### (11) Other Liabilities

Other liabilities consisted of the following:

		June 30, 2014 (U.S. dollar		March 31, 2014 millions)
Dealer payables	\$	`	\$	211
Accounts payable and accrued expenses	Ċ	255	Ċ	251
Lease security deposits		57		53
VSC unearned administrative fees (Note 6)		356		352
Unearned income, operating lease		277		270
Uncertain tax positions		24		24
Other		100		94
Total	\$	1,239	\$	1,255

#### (12) Other Income

Other income consisted of the following:

		Three months ended				
_	Jun	June 30,				
	2014		2013			
	(U.S. dollar	(U.S. dollars in millions)				
VSC administration (Note 6)\$	24	\$	24			
Other	-		7			
Total\$	24	\$	31			

#### (13) Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 inputs are quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are those other than quoted prices included within Level 1 that are observable for the asset or liability. Level 3 inputs are unobservable inputs for the asset or liability. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Nonperformance risk is also required to be reflected in the fair value measurement, including an entity's own credit standing when measuring the fair value of a liability.

Notes to Consolidated Financial Statements (Unaudited)

#### Recurring Fair Value Measurements

The following tables summarize the fair value hierarchy of assets and liabilities measured at fair value on a recurring basis:

otal
<u>'otal</u>
154
39
193
34
62
96
'otal
'otal
'otal
<u>'otal</u>
Cotal 124
124
124 35
124 35
124 35
124 35 159

The valuation techniques of assets and liabilities measured at fair value on a recurring basis are described below:

#### **Derivative Instruments**

The Company's derivatives are transacted in over-the-counter markets and quoted market prices are not readily available. The Company uses third-party developed valuation models to value derivative instruments. These models estimate fair values using discounted cash flow modeling techniques, which utilize the contractual terms of the derivative instruments and market-based inputs, including interest rates and foreign exchange rates. Discount rates incorporate counterparty and HMC specific credit default spreads to reflect nonperformance risk.

The Company's derivative instruments are classified as Level 2 since all significant inputs are observable and do not require management judgment. There were no transfers between fair value hierarchy levels during the three months ended June 30, 2014 and 2013. Refer to Note 5 for additional information on derivative instruments.

Notes to Consolidated Financial Statements (Unaudited)

#### Nonrecurring Fair Value Measurements

The following tables summarize nonrecurring fair value measurements recognized for assets still held at the end of the reporting periods presented:

_	Level 1	Level		Level 3			'otal	Lower- cost or fair va adjustm	alue
June 30, 2014			(0.5)	· donars in	1111111	<b>J11</b> 3 <i>)</i>			
Vehicles held for disposition	-	\$	-	\$	63	\$	63	\$	13
June 30, 2013									
Vehicles held for disposition \$	-	\$	-	\$	84	\$	84	\$	16

The following describes the methodologies and assumptions used in nonrecurring fair value measurements, which relate to the application of lower of cost or fair value accounting on long-lived assets.

### Vehicles Held for Disposition

Vehicles held for disposition consist of returned and repossessed vehicles. They are valued at the lower of their carrying value or estimated fair value, less estimated disposition costs. The fair value is based on current average selling prices of like vehicles at wholesale used vehicle auctions.

#### Fair Value of Financial Instruments

The following tables summarize the carrying values and fair values of the Company's financial instruments except for those measured at fair value on a recurring basis. Certain financial instruments and all nonfinancial assets and liabilities are excluded from fair value disclosure requirements including the Company's direct financing lease receivables and investment in operating leases.

			Ju	ine 30, 2014				
	Carrying	Fair value						
	value	Level 1		Level 2		Level 3		Total
		(U.S	8. do	ollars in millio	ons)			
Assets:								
Cash and cash equivalents	\$ 147	\$ 147	\$	-	\$	-	\$	147
Dealer loans, net	4,123	-		-		4,038		4,038
Retail loans, net	34,856	-		-		35,283		35,283
Restricted cash	264	264		-		-		264
Liabilities:								
Commercial paper	\$ 6,077	\$ -	\$	6,077	\$	-	\$	6,077
Related party debt	4,859	-		4,859		-		4,859
Bank loans	6,582	-		6,642		-		6,642
Medium term note programs	19,111	-		19,585		-		19,585
Other debt	1,543	-		1,556		-		1,556
Secured debt	7,904	-		7,931		-		7,931

Notes to Consolidated Financial Statements (Unaudited)

			Ma	rch 31, 2014			
Carrying				Fair v	alue		
value		Level 1		Level 2	Level 3		Total
		(U.S	S. do	llars in millio	ns)		
138	\$	138	\$	-	\$ -	\$	138
4,371		-		-	4,281		4,281
34,607		-		-	35,067		35,067
267		267		-	-		267
4,187	\$	-	\$	4,187	\$ -	\$	4,187
4,763		-		4,764	-		4,764
6,539		-		6,596	-		6,596
20,425		-		20,888	-		20,888
1,490		-		1,501	-		1,501
8,230		-		8,263	-		8,263
	value  138 4,371 34,607 267  4,187 4,763 6,539 20,425 1,490	value  138 \$ 4,371 34,607 267  4,187 \$ 4,763 6,539 20,425 1,490	Value       Level 1       (U.S.)       8     138       4,371     -       34,607     -       267     267       8     4,187     \$       4,763     -       6,539     -       20,425     -       1,490     -	Carrying value         Level 1           6         138         \$ 138         \$ 4,371           34,607         -         -           267         267         -           4,187         \$ -         \$ 4,763           6,539         -         -           20,425         -         -           1,490         -         -	Level 1         Level 2           (U.S. dollars in million)           8         138         \$ -           4,371         -         -           34,607         -         -           267         267         -           5         4,187         \$ -         \$ 4,187           4,763         -         4,764         6,539         -         6,596           20,425         -         20,888         1,490         -         1,501	Carrying value         Fair value           Level 1         Level 2         Level 3           (U.S. dollars in millions)         (U.S. dollars in millions)           3 138         \$ 138         \$ -         \$ -           4,371         -         -         4,281           34,607         -         -         35,067           267         267         -         -           4,763         -         4,764         -           6,539         -         6,596         -           20,425         -         20,888         -           1,490         -         1,501         -	Carrying value         Fair value           Level 1         Level 2         Level 3           (U.S. dollars in millions)         138         -         \$         -         \$           4,371         -         -         -         4,281         34,607         -         -         35,067         -

The following describes the methodologies and assumptions used to estimate the fair value of the Company's financial instruments not measured at fair value on a recurring basis:

#### Cash, Cash Equivalents, and Restricted Cash

The carrying values reported on the consolidated balance sheets approximate fair values due to the short-term nature of the assets and negligible credit risk. Restricted cash accounts held by securitization trusts are included in other assets.

#### Finance Receivables

The fair values of the Company's retail loans and dealer wholesale loans are based on estimated proceeds of hypothetical whole loan transactions. It is assumed that market participants in whole loan transactions would acquire the loans with the intent of securitizing the loans. Internally developed valuation models are used to estimate the pricing of securitization transactions, which is adjusted for the estimated costs of securitization transactions and required profit margins of market participants. The models incorporate projected cash flows of the underlying receivables, which include prepayment and credit loss assumptions. The models also incorporate current market interest rates and market spreads for the credit and liquidity risk of securities issued in the securitizations. The estimated fair values of the Company's dealer commercial loans are based on a discounted cash flow model.

#### Debt

The fair value of the Company's debt is estimated based on a discounted cash flow analysis. Projected cash flows are discounted using current market interest rates and credit spreads for debt with similar maturities. The Company's specific nonperformance risk is reflected in the credit spreads on the Company's unsecured debt.

The above fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no active market exists for a portion of the Company's financial instruments, fair value estimates of such financial instruments are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Notes to Consolidated Financial Statements (Unaudited)

Fair value information presented in the tables above is based on information available at June 30, 2014 and March 31, 2014. Although the Company is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been updated since those dates, and therefore, the current estimates of fair value at dates subsequent to those dates may differ significantly from the amounts presented herein.

#### (14) Segment Information

The Company's reportable segments are based on the two geographic regions where operating results are measured and evaluated by management: the United States and Canada.

Segment performance is evaluated using an internal measurement basis, which differs from the Company's consolidated results prepared in accordance with GAAP. Segment performance is evaluated on a pre-tax basis before the effect of valuation adjustments on derivative instruments and revaluations of foreign currency denominated debt. Since the Company does not elect to apply hedge accounting, the impact to earnings resulting from these valuation adjustments as reported under GAAP is not representative of segment performance as evaluated by management. Realized gains and losses on derivative instruments, net of realized gains and losses on foreign currency denominated debt, are included in the measure of net revenues when evaluating segment performance.

No adjustments are made to segment performance to allocate any revenues or expenses. Financing products offered throughout the United States and Canada are substantially similar. Segment revenues from the various financing products are reported on the same basis as GAAP consolidated results.

Notes to Consolidated Financial Statements (Unaudited)

Financial information for the Company's reportable segments for the three months ended or at June 30, 2014 and 2013 is summarized in the following tables:

Three months ended June 30, 2014	United States	Canada		Valuation adjustments and Canada reclassifications  (U.S. dollars in millions)		_
Revenues:						
Direct financing leases\$	-	\$	39	\$ -	\$ 39	9
Retail	292		42	-	334	
Dealer	26		4	-	30	0
Operating leases	1,105		42	-	1,147	7
Total revenues	1,423		127	-	1,550	)
Depreciation on operating leases	869		34	-	903	3
Interest expense	126		24	-	150	)
Realized (gains)/losses on derivatives and foreign						
currency denominated debt	(5)		6	(1)		
Net revenues	433		63	1	497	7
Gain/(Loss) on disposition of lease vehicles	24		2	-	26	5
Other income	23		1	-	24	4
Total net revenues	480		66	1	547	7
Expenses:						
General and administrative expenses	86		13	-	99	9
Provision for credit losses	18		3	-	21	1
Early termination loss on operating leases	4		-	-	2	4
Loss on lease residual values	-		-	-		-
(Gain)/Loss on derivative instruments	-		-	(18)	(18	3)
(Gain)/Loss on foreign currency revaluation of debt				(12)	(12	2)
Income before income taxes\$	372	\$	50	\$ 31	\$ 453	3
June 30, 2014					- <del></del>	-
Total finance receivables\$	34,841	\$	6,857	\$ -	\$ 41,698	8
Total operating lease assets	21,276		1,018	-	22,294	4
Total assets	57,310		7,982	-	65,292	2

Notes to Consolidated Financial Statements (Unaudited)

Three months ended June 30, 2013	United States		Canada (U.S. dollars	Valuation adjustments and reclassifications in millions)	Consolidated Total
Revenues:					
Direct financing leases\$	-	\$	53	\$ -	\$ 53
Retail	295		44	-	339
Dealer	27		4	-	31
Operating leases	1,043		-	-	1,043
Total revenues	1,365		101		1,466
Depreciation on operating leases	808		-	-	808
Interest expense	143		32	-	175
Realized (gains)/losses on derivatives and foreign					
currency denominated debt	(19)		1	18	-
Net revenues	433		68	(18)	483
Gain/(Loss) on disposition of lease vehicles	(3)		3	-	-
Other income	30		1	-	31
Total net revenues	460		72	(18)	514
Expenses:					
General and administrative expenses	82		14	-	96
Provision for credit losses	27		3	-	30
Early termination loss on operating leases	6		-	-	6
Loss on lease residual values	-		1	-	1
(Gain)/Loss on derivative instruments	-		-	52	52
(Gain)/Loss on foreign currency revaluation of debt	-		-	13	13
Income before income taxes\$	345	\$	54	\$ (83)	\$ 316
June 30, 2013		-			
Total finance receivables\$	33,300	\$	7,244	\$ -	\$ 40,544
Total operating lease assets	19,679		-	-	19,679
Total assets	53,997		7,336	-	61,333

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

Our primary focus, in collaboration with AHM and HCI, is to provide support for the sale of Honda and Acura products and maintain customer and dealer satisfaction and loyalty. To deliver this support effectively, we seek to maintain competitive cost of funds, efficient operations, and effective risk and compliance management. The primary factors influencing our results of operations, cash flows, and financial condition include the volume of Honda and Acura sales and the portion of those sales that we finance, our cost of funds, competition from other financial institutions, consumer credit defaults, and used motor vehicle prices.

A substantial portion of our consumer financing business is acquired through incentive financing programs sponsored by AHM and HCI. The volume of incentive financing programs and the allocation of those programs between retail loans and leases may vary from fiscal period to fiscal period depending upon the respective marketing strategies of AHM and HCI. AHM and HCI's marketing strategies are based in part on their business planning, in which we do not participate. Therefore we cannot predict the level of incentive financing programs AHM and HCI may sponsor in the future. Our consumer financing acquisition volumes are substantially dependent on the extent to which incentive financing programs are offered. Increases in incentive financing programs generally increase our financing penetration rates, which typically results in increased revenue and net income for us. The amount of subsidy payments we receive from AHM and HCI is dependent on the terms of the incentive financing programs and the interest rate environment. Subsidy payments are received upon acquisition and recognized in revenue throughout the life of the loan or lease; therefore a significant change in the level of incentive financing programs in a fiscal period often may not be reflected in our results of operations for that period. The amount of subsidy income we recognize in a fiscal period is dependent on the cumulative level of subsidized contracts outstanding that were acquired through incentive financing programs.

We seek to maintain high quality consumer and dealer account portfolios, which we support with strong underwriting standards, risk-based pricing, and effective collection capabilities. Our cost of funds is facilitated by the diversity of our funding sources, and effective interest rate and foreign currency exchange risk management. We manage expenses to increase our profitability, including adjusting staffing needs based upon our business volumes and centralizing support functions. Additionally, we use risk and compliance management practices to minimize credit and residual value risks and maintain compliance with our pricing, underwriting and servicing policies at the United States, Canadian, state and provincial levels.

In our business operations, we incur costs related to funding, credit loss, residual value loss, and general and administrative expenses, among other expenses.

We analyze our operations in two business segments defined by geography: the United States and Canada. We measure the performance of our United States and Canada segments on a pre-tax basis before the effect of valuation adjustments on derivative instruments and revaluations of foreign currency denominated debt. For additional information regarding our segments, see Note 14—Segment Information of *Notes to Consolidated Financial Statements*. The following tables and the related discussion are presented based on our geographically segmented consolidated financial statements.

References to "C\$" are to the Canadian dollar. This report contains translations of certain Canadian dollar amounts into U.S. dollars at the rate specified below solely for your convenience. These translations should not be construed as representations that the Canadian dollar amounts actually represent such U.S. dollar amounts or that they could be converted into U.S. dollars at the rate indicated. U.S. dollar equivalents for "C\$" amounts are calculated based on the exchange rate on June 30, 2014 of 1.0671 per U.S. dollar.

References in this report to our "fiscal year 2015" and "fiscal year 2014" refer to our fiscal year ending March 31, 2015 and our fiscal year ended March 31, 2014, respectively.

### **Results of Operations**

The following table presents our income before income taxes:

	 Three mor				
	 2014 2013 (U.S. dollars in millions)				
Income before income taxes:	(C.D. donars	111 1	illilolis)		
United States segment	\$ 401	\$	255		
Canada segment	52		61		
Total income before income taxes	\$ 453	\$	316		

#### Comparison of the Three Months Ended June 30, 2014 and 2013

Our consolidated income before income taxes was \$453 million for the first quarter of fiscal year 2015 compared to \$316 million for the same period in fiscal year 2014. This increase of \$137 million, or 43%, was primarily due to a gain on derivative instruments of \$18 million during the first quarter of fiscal year 2015 compared to a loss of \$52 million during the same period in fiscal year 2014, an increase in the gain on disposition of lease vehicles of \$26 million, a decrease in interest expense of \$25 million, a gain on revaluation of foreign currency denominated debt of \$12 million during the first quarter of fiscal year 2015 compared to a loss of \$13 million during the same period in fiscal year 2014, an increase in operating lease revenue, net of depreciation, of \$9 million and a decline in the provision for credit losses of \$9 million, which were partially offset by a decline in revenue from direct financing leases of \$14 million and a decline in revenue from retail loans of \$5 million.

#### Segment Results—Comparison of the Three Months Ended June 30, 2014 and 2013

Results of operations for the United States segment and the Canada segment are summarized below:

	Three mon	ree months ended June 30,			Canada Three mor June	ended	Consolidated Three months ended June 30,			ended	
	2014		2013		2014	2013			2014		2013
Davianuagi				(L	J.S. dollars	s in 1	millions)				
Revenues: Direct financing leases	s -	\$		\$	39	\$	53	\$	39	\$	53
Retail	292	Ф	295	Ф	42	Ф	44	Ф	334	φ	339
Dealer	26		293		42		44		30		339
	1,105		1.043		42		4		1,147		1,043
Operating leases	1,103	_	1,365	_	127	_	101	_	1,550	_	1,466
	869		808		34		101		903		808
Depreciation on operating leases	126				_		32				
Interest expense		_	143		24			_	150	_	175
Net revenues	428		414		69		69		497		483
Gain/(Loss) on disposition of lease vehicles	24		(3)		2		3		26		-
Other income	23		30		1		1		24	_	31
Total net revenues	475		441		72		73		547		514
Expenses:											
General and administrative expenses	86		82		13		14		99		96
Provision for credit losses	18		27		3		3		21		30
Early termination loss on operating leases.	4		6		-		-		4		6
Loss on lease residual values	-		-		-		1		-		1
(Gain)/Loss on derivative instruments	(22)		67		4		(15)		(18)		52
(Gain)/Loss on foreign currency											
revaluation of debt	(12)		4		-		9		(12)		13
Income before income taxes	\$ 401	\$	255	\$	52	\$	61	\$	453	\$	316

#### Revenues

Revenue from retail loans in the United States segment declined by \$3 million, or 1%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The decline in revenue was attributable to the decline in loan yields, which was partially offset by the increase in outstanding retail loans. Revenue from retail loans in the Canada segment declined by \$2 million, or 5%, due to the effect of foreign currency translation adjustments.

Direct financing lease revenue, which is generated only in Canada, declined by \$14 million, or 26%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The decline in revenue was primarily attributable to the decline in the outstanding direct financing lease asset balance as a result of the Canada segment accounting for a portion of newly acquired consumer lease contracts as operating leases beginning in the second quarter of fiscal year 2014. Prior to that time, all leases acquired in the Canada segment were classified as direct financing leases.

Operating lease revenue in the United States segment increased by \$62 million, or 6%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The increase in operating lease revenue was due to higher outstanding operating lease assets during the current period compared to the same period in fiscal year 2014. Operating lease revenue in the Canada segment totaled \$42 million during the first quarter of fiscal year 2015.

Revenue from dealer loans decreased by \$1 million, or 4%, in the United States segment and remained consistent in the Canada segment during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014.

Subsidy income from AHM and HCI sponsored incentive programs increased by \$13 million, or 5%, to \$267 million during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. This increase was attributable to the cumulatively higher volume of incentive financing programs in recent fiscal years.

#### Depreciation on operating leases

Depreciation on operating leases in the United States segment increased by \$61 million, or 8%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014, primarily due to an increase in operating lease assets. Depreciation on operating leases for the Canada segment totaled \$34 million during the first quarter of fiscal year 2015.

Operating lease revenue, net of depreciation, in the United States segment increased by \$1 million, or less than 1%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. This increase was attributable to the growth in our operating lease assets, which was partially offset by lower net revenue on more recently acquired operating leases. Operating lease revenue, net of depreciation, in the Canada segment totaled \$8 million.

#### Interest expense

Interest expense declined by \$17 million, or 12%, in the United States segment and \$8 million, or 25%, in the Canada segment during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The decline in interest expense in the United States segment was primarily attributable to the maturity of debt with higher interest rates. The decline in interest expense in the Canada segment was due in part to the effect of foreign currency translation adjustments. See "—*Liquidity and Capital Resources*" below for more information.

#### Gain/loss on disposition of lease vehicles

In the United States segment, we recognized a gain on disposition of lease vehicles of \$24 million during the first quarter of fiscal year 2015 compared to a loss of \$3 million during the same period in fiscal year 2014. The gain in the United States segment was attributable to higher used vehicles prices during the current period as compared to the same period in fiscal year 2014. The gain on disposition of lease vehicles in the Canada segment declined by \$1 million, or 33%, during the first quarter of fiscal year 2015 as compared to the same period in fiscal year 2014. The decline was primarily attributable to lower volumes of returned lease vehicles.

#### Provision for credit losses

In the United States segment, the provision for credit losses declined by \$9 million, or 33%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. During the first quarter of fiscal year 2014, significantly higher retail loan acquisitions resulted in the increase to the allowance for credit losses and higher provision for credit losses as compared to the first quarter of fiscal year 2015. In the Canada segment, the provision for credit losses for the first quarter of fiscal year 2015 was consistent with the same period in fiscal year 2014. See "—*Financial Condition*—*Credit Risk*" below for more information.

#### Early termination losses on operating leases

Early termination losses on operating leases in the United States segment declined by \$2 million, or 33%, during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The decline in losses was the result of revising our loss assumptions during the current period to reflect improvements in delinquency and loss performance of our operating lease portfolio.

#### Loss on lease residual values

Losses on lease residual values in the Canada segment declined by \$1 million during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014.

#### Gain/loss on derivative instruments

In the United States segment, we recognized a gain on derivative instruments of \$22 million during the first quarter of fiscal year 2015 compared to a loss of \$67 million during the same period in fiscal year 2014. The gain in the current period was comprised of gains on pay floating interest rate swaps of \$55 million and gains on cross currency swaps of \$10 million, which were partially offset by losses on pay fixed interest rate swaps of \$43 million. In the Canada segment, we recognized a loss on derivative instruments of \$4 million during the first quarter of fiscal year 2015 compared to a gain of \$15 million during the same period in fiscal year 2014. See "—

Derivatives" below for more information.

#### Gain/loss on foreign currency revaluation of debt

In the United States segment, we recognized a gain on the revaluation of foreign currency denominated debt of \$12 million during the first quarter of fiscal year 2015 compared to a loss of \$4 million during the same period in fiscal year 2014. The gain during the current period was primarily attributable to gains on Euro denominated debt as the U.S. dollar strengthened against the Euro. In the Canada segment, there was no gain or loss on the revaluation of foreign currency denominated debt during the first quarter of fiscal year 2015 compared to a loss of \$9 million the same period in fiscal year 2014. The Canada segment did not have any foreign currency denominated debt outstanding during the first quarter of fiscal year 2015.

#### Income tax expense

Our consolidated effective tax rate was 35.1% for the first quarter of fiscal year 2015 and 38.0% for the same period in fiscal year 2014. The decrease in the effective tax rate is primarily due to the deduction for qualified domestic production. Our consolidated provision for income taxes for the first quarter of fiscal year 2015 was \$159 million compared to \$120 million for the same period in fiscal year 2014.

#### **Financial Condition**

#### Consumer Financing

Consumer Financing Acquisition Volumes

The following table summarizes the number of retail loans and leases we acquired and the number of such loans and leases acquired through incentive financing programs sponsored by AHM and HCI:

_	Three months ended June 30,								
_	201		201						
-	Acquired	Sponsored (2) (Units (1) in th	Acquired	Sponsored (2)					
United States Comment		(Units '') in th	ousands)						
United States Segment Retail loans:									
	145	97	186	141					
New auto		91		141					
Used auto	16	-	16	-					
Motorcycle	21	4	20	3					
Power equipment and									
marine engines	100	- 101							
Total retail loans	182	101	222	144					
Leases (3)	128	123	106	82					
<u>Canada Segment</u>									
Retail loans:									
New auto	15	11	16	14					
Used auto	4	2	6	3					
Motorcycle	2	1	2	-					
Power equipment and									
marine engines	-	-	-	-					
Total retail loans	21	14	24	17					
Leases (3)	20	19	17	16					
Consolidated									
Retail loans:									
New auto	160	108	202	155					
Used auto	20	2	22	3					
Motorcycle	23	5	22	3					
Power equipment and									
marine engines	-	-	-	-					
Total retail loans	203	115	246	161					
Leases (3)	148	142	123	98					

<sup>(1)</sup> A unit represents one retail loan or lease, as noted, that was originated in the United States and acquired by AHFC or its subsidiaries, or that was originated in Canada and acquired by HCFI, in each case during the period shown.

<sup>(2)</sup> Represents the number of retail loans and leases acquired through incentive financing programs sponsored by AHM and/or HCI and only those contracts with subsidy payments. Excludes contracts where contractual rates met or exceeded our yield requirements and subsidy payments were not required.

<sup>(3)</sup> Includes operating leases for both segments and direct financing leases for the Canada segment.

# Consumer Financing Penetration Rates

The following table summarizes the percentage of AHM and/or HCI sales of new automobiles and motorcycles that were financed either with retail loans or leases that we acquired:

	Three month June 30	
	2014	2013
United States Segment	_	
New auto	66%	71%
Motorcycle	38%	40%
Canada Segment		
New auto	70%	71%
Motorcycle	26%	18%
Consolidated		
Consolidated		
New auto	66%	71%
Motorcycle	36%	37%

#### Consumer Financing Asset Balances

The following table summarizes our outstanding retail loan and lease asset balances and units:

		June 30, 2014 (U.S. dolla		March 31, 2014	June 30,  2014 (Units (1) in t	March 31, 2014
United States Segment		(C.S. dona	13 111	i illinons)	(Cints in t	nousanus)
Retail loans:						
New auto	\$	27,116	\$	27,018	1,816	1,799
Used auto		3,137		3,233	257	264
Motorcycle		906		886	188	187
Power equipment and marine engines		63		64	5	5
Total retail loans	\$	31,222	\$	31,201	2,266	2,255
Securitized retail loans (2)	\$	7,725	\$	7,999	688	699
Investment in operating leases	\$	21,276	\$	20,537	1,009	973
Canada Segment						
Retail loans:						
New auto	\$	2,909	\$	2,698	184	184
Used auto		649		645	65	67
Motorcycle		73		60	12	11
Power equipment and marine engines		3		3	1	1_
Total retail loans	\$	3,634	\$	3,406	262	263
Securitized retail loans (2)	\$	150	\$	178	20	24
Direct financing leases	\$	2,719	\$	2,722	139	144
Investment in operating leases	\$	1,018	\$	693	37	25
Consolidated						
Retail loans:						
New auto	\$	30,025	\$	29,716	2,000	1,983
Used auto		3,786		3,878	322	331
Motorcycle		979		946	200	198
Power equipment and marine engines		66		67	6	6
Total retail loans	_	34,856	\$	34,607	2,528	2,518
Securitized retail loans (2)	\$	7,875	\$	8,177	708	723
Direct financing leases		2,719	\$	2,722	139	144
Investment in operating leases	\$	22,294	\$	21,230	1,046	998

<sup>(1)</sup> A unit represents one retail loan or lease, as noted, that was outstanding as of the date shown.

In the United States segment, total retail loan acquisition volumes declined during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014 due to the decline in new auto retail loan acquisitions. The decline in new auto retail loan acquisitions was primarily attributable to the reduction in incentive financing programs offered during the current period as compared to the same period in fiscal year 2014 which negatively affected our financing penetration rates. Despite the decline in acquisition volumes, the outstanding new auto retail loan balance increased slightly during the first quarter of fiscal year 2015. Outstanding motorcycle retail loans also increased slightly while outstanding used auto retail loans continued to decline. Operating lease acquisitions in the United States segment increased during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014 due to the increase in incentive financing programs for operating leases.

In the Canada segment, retail loan acquisition volumes declined while lease acquisition volumes increased during the first quarter of fiscal year 2015 compared to the same period in fiscal year 2014. The shift toward lease acquisitions was primarily the result of increased lease incentive financing volume. The outstanding direct financing lease asset balance declined and the investment in operating leases increased during the first quarter of fiscal year 2015 as the result of the Canada segment accounting for a portion of newly acquired consumer lease contracts as operating leases beginning in the second quarter of fiscal year 2014.

<sup>(2)</sup> Securitized retail loans represent the portion of total retail loans that have been sold in securitization transactions but continue to be recognized on our balance sheet. Securitized retail loans are included in the amounts for total retail loans.

### **Dealer Financing**

Wholesale Flooring Financing Penetration Rates

The following table summarizes the number of dealerships with wholesale flooring financing agreements as a percentage of total authorized Honda and Acura dealerships in the United States and/or Canada, as applicable:

	June 30, 2014	March 31, 2014
United States Segment		
Automobile	29%	29%
Motorcycle	96%	97%
Power equipment and marine engines	24%	24%
Canada Segment		
Automobile	34%	34%
Motorcycle	99%	99%
Power equipment and marine engines	95%	93%
<u>Consolidated</u>		
Automobile	30%	30%
Motorcycle	97%	97%
Power equipment and marine engines	26%	26%

Wholesale Flooring Financing Percentage of Sales

The following table summarizes the percentage of AHM product sales in the United States and/or HCI product sales in Canada, as applicable, that we financed through wholesale flooring loans with dealerships:

	Three months ended June 30,	
	2014	2013
<u>United States Segment</u>		
Automobile	29%	30%
Motorcycle	97%	94%
Power equipment and marine engines	8%	8%
Canada Segment		
Automobile	31%	33%
Motorcycle	93%	96%
Power equipment and marine engines	95%	96%
<u>Consolidated</u>		
Automobile	30%	30%
Motorcycle	96%	95%
Power equipment and marine engines	10%	10%

# Dealer Financing Asset Balances

The following table summarizes our outstanding dealer financing asset balances and units:

	 June 30, 2014 (U.S. dollar		March 31, 2014 millions)	June 30, 2014 (Units (1) in	March 31, 2014 thousands)
United States Segment	`		,	`	ŕ
Wholesale flooring loans:					
Automobile	\$ 2,383	\$	2,491	96	100
Motorcycle	600		701	90	107
Power equipment and marine engines	58		66	57	66
Total wholesale flooring loans	\$ 3,041	\$	3,258	243	273
Commercial loans	\$ 578	\$	572		
Canada Segment					
Wholesale flooring loans:					
Automobile	\$ 364	\$	395	13	15
Motorcycle	73		82	9	11
Power equipment and marine engines	29		32	22	27
Total wholesale flooring loans	\$ 466	\$	509	44	53
Commercial loans	\$ 38	\$	32		
Consolidated					
Wholesale flooring loans:					
Automobile	\$ 2,747	\$	2,886	109	115
Motorcycle	673		783	99	118
Power equipment and marine engines	87		98	79	93
Total wholesale flooring loans	\$ 3,507	\$	3,767	287	326
Commercial loans	\$ 616	\$	604		

<sup>(1)</sup> A unit represents one automobile, motorcycle, power equipment, or marine engine, as applicable, financed through a wholesale flooring loan that was outstanding as of the date shown.

#### Credit Risk

Credit losses are an expected cost of extending credit. The majority of our credit risk is in consumer financing and to a lesser extent in dealer financing. Credit risk of our portfolio of consumer finance receivables can be affected by general economic conditions. Adverse changes such as a rise in unemployment rates can increase the likelihood of defaults. Declines in used vehicle prices can reduce the amount of recoveries on repossessed collateral. We manage our exposure to credit risk in retail loans and direct financing leases by monitoring and adjusting our underwriting standards, which affect the level of credit risk that we assume, pricing contracts for expected losses, and focusing collection efforts to minimize losses.

We are also exposed to credit risk on our portfolio of operating lease assets. We expect a portion of our operating leases to terminate prior to their scheduled maturities when lessees default on their contractual obligations. Losses are generally realized upon the disposition of the repossessed operating lease vehicles. The factors affecting credit risk on our operating leases and our management of the risk are similar to that of our retail loans and direct financing leases.

Credit risk on dealer loans is affected primarily by the financial strength of the dealers within the portfolio, the value of collateral securing the financings, and economic and market factors that could affect the creditworthiness of dealers. We manage our exposure to credit risk in dealer financing by performing comprehensive reviews of dealers prior to establishing financing arrangements and continuously monitoring the payment performance and creditworthiness of these dealers. In the event of default by a dealer, we seek all available legal remedies pursuant to the related dealer agreements and guarantees. Additionally, we have entered into agreements with AHM and HCI that provide for the repurchase of any new, unused, undamaged and unregistered vehicle or equipment repossessed by us from a dealer in the United States and Canada, respectively, who defaulted under the terms of its wholesale flooring agreement with us at the net cost of the financing that we provided.

An allowance for credit losses is maintained for management's estimate of probable losses incurred on finance receivables. We also maintain an estimate for early termination losses on operating lease assets due to lessee defaults and an allowance for credit losses on past due operating lease rental payments.

Additional information regarding credit losses is provided in the discussion of "—Critical Accounting Policies—Credit Losses" below.

The following table provides information with respect to our allowance for credit losses and credit loss experience of our finance receivables and losses related to lessee defaults on our operating leases:

	As of or for the three months ended June 30,		
	 2014		2013
	(U.S. dollars	in r	nillions)
<u>United States Segment</u>			
Finance receivables:			
	\$ 89	\$	80
Provision for credit losses.	14		23
Charge-offs, net of recoveries	(16)		(16)
Allowance for credit losses at end of period	\$ 87	\$	87
Allowance as a percentage of ending receivable balance (1)	0.25%		0.26%
Charge-offs as a percentage of average receivable balance (1), (4)	0.18%		0.19%
Delinquencies (60 or more days past due):			
Delinquent amount (2)	\$ 49	\$	51
As a percentage of ending receivable balance (1), (2)	0.14%		0.15%
Operating leases:			
Early termination loss on operating leases	\$ 4	\$	6
Provision for past due operating lease rental payments (3)	4		4
Canada Segment			
Finance receivables:			
Allowance for credit losses at beginning of period	\$ 11	\$	13
Provision for credit losses	3		3
Charge-offs, net of recoveries	(2)		(3)
Effect of translation adjustment	 <u>-</u>		<u>-</u>
Allowance for credit losses at end of period	\$ 12	\$	13
Allowance as a percentage of ending receivable balance (1)	0.17%		0.17%
Charge-offs as a percentage of average receivable balance (1), (4)	0.16%		0.14%
Delinquencies (60 or more days past due):			
Delinquent amount (2)	\$ 6	\$	6
As a percentage of ending receivable balance (1), (2)	0.09%		0.08%
Operating leases:			
Early termination loss on operating leases	\$ -	\$	-
Provision for past due operating lease rental payments (3)	-		-
Consolidated			
Finance receivables:			
Allowance for credit losses at beginning of period	\$ 100	\$	93
Provision for credit losses	17		26
Charge-offs, net of recoveries	(18)		(19)
Effect of translation adjustment	-		-
Allowance for credit losses at end of period	\$ 99	\$	100
Allowance as a percentage of ending receivable balance (1)	0.23%		0.24%
Charge-offs as a percentage of average receivable balance (1), (4)	0.18%		0.18%
Delinquencies (60 or more days past due):			
Delinquent amount (2)	\$ 55	\$	57
As a percentage of ending receivable balance (1), (2)	0.13%		0.14%
Operating leases:			
Early termination loss on operating leases.	\$ 4	\$	6
Provision for past due operating lease rental payments (3)	4		4

- (1) Ending and average receivable balances exclude the allowance for credit losses, write-down of lease residual values, unearned subvention income related to our incentive financing programs and deferred origination costs. Average receivable balances are calculated based on the average of each month's ending receivables balance for that fiscal year.
- (2) For the purposes of determining whether a contract is delinquent, payment is generally considered to have been made, in the case of (i) dealer finance receivables, upon receipt of 100% of the payment when due and (ii) consumer finance receivables, upon receipt of 90% of the sum of the current monthly payment plus any overdue monthly payments. Delinquent amounts presented are the aggregated principal balances of delinquent finance receivables.
- (3) Provisions for past due operating lease rental payments are also included in total provision for credit losses in our consolidated statements of income.
- (4) Percentages for the three months ended June 30, 2014 and 2013 have been annualized.

In the United States segment, we recognized a provision for credit losses on our finance receivables of \$14 million for the first quarter of fiscal year 2015 compared to \$23 million for the same period in fiscal year 2014. During the first quarter of fiscal year 2014, significantly higher retail loan acquisitions resulted in the increase to the allowance for credit losses and higher provision for credit losses as compared to the first quarter of fiscal year 2015. Net charge-offs remained at historically low levels during the first quarter of fiscal year 2015, helped by stronger used vehicles prices during the period. Delinquencies also remained near historically low levels during the first quarter of fiscal year 2015. We recognized early termination losses on operating lease assets of \$4 million during the first quarter of fiscal year 2015 compared to \$6 million for the same period in fiscal year 2014. The decline in losses was the result of revising our loss assumptions during the current period to reflect improvements in delinquency and loss performance of our operating lease portfolio. Despite the growth in our investment in operating lease assets, our estimate of early termination losses declined as a result of revising our loss assumptions during the first quarter of fiscal year 2015. In the Canada segment, the provision for credit losses we recognized for the first quarter of both fiscal year 2015 and 2014 remained consistent at \$3 million.

#### Lease Residual Value Risk

Contractual residual values of lease vehicles are determined at lease inception based on expectations of future used vehicle values, taking into consideration external industry data and our own historical experience. Lease customers have the option at the end of the lease term to return the vehicle to the dealer or to buy the vehicle for the contractual residual value (or if purchased prior to lease maturity, at the outstanding contractual balance). Returned lease vehicles can be purchased by the grounding dealer for the contractual residual value (or if purchased prior to lease maturity, at the outstanding contractual balance) or through market based pricing programs. Returned lease vehicles that are not purchased by the grounding dealers are sold through online and physical auctions. We are exposed to risk of loss on the disposition of returned lease vehicles when the proceeds from the sale of the vehicles are less than the contractual residual values at the end of the lease term.

We assess our estimates for end of lease term market values of leased vehicles, at minimum, on a quarterly basis. The primary factors affecting the estimates are the percentage of leased vehicles that we expect to be returned by the lessee at the end of lease term and the expected loss severity. Factors considered in this evaluation include, among other factors, economic conditions, historical trends, and market information on new and used vehicles. For operating leases, adjustments to estimated residual values are made on a straight line basis over the remaining term of the lease and are included as depreciation expense. For direct financing leases, downward adjustments for declines in estimated residual values deemed to be other-than-temporary are recognized as a loss on lease residual values in the period in which the estimate changed. Additional information regarding lease residual values is provided in the discussion of "—Critical Accounting Policies—Determination of Lease Residual Values" below.

We also review our investment in operating leases for impairment whenever events or changes in circumstances indicate that the carrying values may not be recoverable. If impairment conditions are met, impairment losses are measured by the amount carrying values exceed their fair values. There were no events or circumstances that indicated that the carrying values of our operating leases would not be recoverable during the first three months of fiscal year 2015 and 2014.

The following table summarizes our number of lease terminations and the method of disposition:

	Three month	ns ended
	June 3	30,
	2014	2013
	(Units (1) in th	ousands)
United States Segment		
Termination units:		
Purchases at outstanding contractual balance (2)	63	62
Sales through auctions and dealer direct programs (3)	27	34
Total termination units	90	96
<u>Canada Segment</u>		
Termination units:		
Purchases at outstanding contractual balance (2)	12	13
Sales through auctions and dealer direct programs (3)	2	3
Total termination units	14	16
Consolidated		
Termination units:		
Purchases at outstanding contractual balance (2)	75	75
Sales through auctions and dealer direct programs (3)	29	37
Total termination units	104	112

A unit represents one lease that was terminated during the fiscal year shown. Unit counts do not include leases that were terminated due to lessee defaults.

# **Liquidity and Capital Resources**

Our liquidity strategy is to fund current and future obligations through our cash flows from operations and our diversified funding programs in a cost effective manner. Our cash flows are generally impacted by cash requirements related to the volume of finance receivable and operating lease acquisitions and various operating and funding costs incurred, which are largely funded through payments received on our assets and our funding strategies outlined below. As noted, the levels of incentive financing sponsored by AHM and HCI can impact our financial results and liquidity from period to period. Increases or decreases in incentive financing programs typically increase or decrease our financing penetration rates, respectively, which result in increased or decreased acquisition volumes and increased or decreased liquidity needs, respectively. At acquisition, we receive the subsidy payments, which reduce the cost of consumer loan and lease contracts acquired, and we recognize such payments as revenue over the term of the loan or lease.

In an effort to minimize liquidity risk and interest rate risk and the resulting negative effects on our margins, results of operations and cash flows, our funding strategy incorporates investor diversification and the utilization of multiple funding sources including commercial paper, medium term notes, bank loans, related party debt and asset-backed securities. We incorporate a funding strategy that takes into consideration factors such as the interest rate environment, domestic and foreign capital market conditions, maturity profiles, and economic conditions. We believe that our funding sources, combined with cash provided by operating and investing activities, will provide sufficient liquidity for us to meet our debt service and working capital requirements over the next twelve months.

<sup>(2)</sup> Includes vehicles purchased by lessees or dealers for the contractual residual value at lease maturity or the outstanding contractual balance if purchased prior to lease maturity.

<sup>(3)</sup> Includes vehicles sold through online auctions, physical auctions, and market based pricing programs direct to dealers.

# Summary of Outstanding Debt

The table below presents a summary of our outstanding debt by various funding sources:

					Weighted a	
	•	June 30,		March 31,	June 30,	March 31,
			. <del></del> .	2014	2014	2014
United States Segment	(	(U.S. donars	s in i	millions)		
Unsecured debt:						
Commercial paper	\$	4,704	\$	2,927	0.15%	0.15%
Related party debt	Ψ	3,078	Ψ	3.225	0.13%	0.14%
Bank loans		5,391		5,389	0.71%	0.71%
Private U.S. MTN program		11,003		12,901	2.09%	1.85%
Public U.S. MTN program.		4,737		3,736	0.90%	1.08%
Euro MTN programme		3,371		3,788	2.15%	2.52%
Total unsecured debt		32,284		31,966	2.13 /0	2.3270
Secured debt		7,766		8,062	0.65%	0.65%
Total debt	\$	40,050	\$	40,028	0.03 70	0.03 70
Total debt	Ψ	40,030	Ψ	+0,020		
Canada Segment						
Unsecured debt:						
Commercial paper	\$	1,373	\$	1,260	1.16%	1.15%
Related party debt	Ψ	1,781	Ψ	1,538	1.27%	1.27%
Bank loans		1,191		1,150	1.81%	1.80%
Other debt		1,543		1,490	2.12%	2.12%
Total unsecured debt	_	5,888	_	5,438	2.12 / 0	2.12 / 0
Secured debt		138		168	1.54%	1.52%
Total debt	\$	6,026	\$	5,606	1.5 1 70	1.5270
1044 450	Ψ	0,020	Ψ	2,000		
Consolidated						
Unsecured debt:						
Commercial paper	\$	6,077	\$	4,187	0.38%	0.45%
Related party debt	Ψ	4,859	4	4.763	0.54%	0.51%
Bank loans		6,582		6,539	0.91%	0.90%
Private U.S. MTN program		11,003		12,901	2.09%	1.85%
Public U.S. MTN program		4,737		3,736	0.90%	1.08%
Euro MTN programme		3,371		3,788	2.15%	2.52%
Other debt		1,543		1,490	2.12%	2.12%
Total unsecured debt		38,172		37,404		
Secured debt		7,904		8,230	0.67%	0.67%
Total debt	\$	46,076	\$	45,634		
	_		<u> </u>			

# Commercial Paper

As of June 30, 2014, we had commercial paper programs in the United States of \$7.0 billion and in Canada of C\$2.0 billion (\$1.9 billion). The commercial paper programs are supported by committed lines of credit totaling approximately \$8.5 billion. See "—*Credit Agreements*" below. Interest rates on the commercial paper are fixed at the time of issuance. During the three months ended June 30, 2014, consolidated commercial paper month-end outstanding principal balances ranged from approximately \$5.0 billion to \$6.1 billion and the outstanding daily balance averaged \$5.3 billion.

# Related Party Debt

AHFC routinely issues fixed rate notes to AHM to help fund AHFC's general corporate operations. HCFI routinely issues fixed rate notes to HCI to help fund HCFI's general corporate operations. Interest rates are based on prevailing rates of debt with comparable terms. Generally, the term of these notes is less than 120 days. During the three months ended June 30, 2014, the consolidated related party debt month-end principal balances ranged from approximately \$4.9 billion to \$5.0 billion and the outstanding daily balance averaged \$4.9 billion.

#### Bank Loans

During the three months ended June 30, 2014, AHFC and HCFI did not enter into any bank loan agreements. As of June 30, 2014, we had bank loans denominated in U.S. dollars and Canadian dollars with variable interest rates, in principal amounts ranging from approximately \$47 million to \$600 million. As of June 30, 2014, the remaining maturities of all bank loans outstanding ranged from 144 days to approximately 5.6 years. The weighted average remaining maturities on all bank loans was 2.4 years as of June 30, 2014.

Our bank loans contain customary restrictive covenants, including limitations on liens, limitations on mergers and consolidations and asset sales, and a financial covenant that requires us to maintain positive consolidated tangible net worth. In addition to other customary events of default, the bank loans include cross-default provisions and provisions for default if HMC does not maintain ownership, whether directly or indirectly, of at least 80% of the outstanding capital stock of AHFC or HCFI, as applicable. All of these covenants and events of default are subject to important limitations and exceptions under the agreements governing the bank loans. As of June 30, 2014, management believes that AHFC and HCFI were in compliance with all covenants contained in our bank loans.

# Medium Term Note (MTN) Programs

#### Private U.S. MTN Program

AHFC no longer issues U.S. MTNs under the Rule 144A Private U.S. MTN Program. Future U.S. MTN issuances will be under the Public U.S. MTN Program described below. As of June 30, 2014, the remaining maturities of Private U.S. MTNs outstanding ranged from 17 days to approximately 7.2 years. The weighted average remaining maturities of Private U.S. MTNs was 2.1 years as of June 30, 2014. Interest rates on the Private U.S. MTNs are fixed or variable. Private U.S. MTNs are issued pursuant to the terms of an issuing and paying agency agreement which requires AHFC to comply with certain covenants, including negative pledge provisions, and includes customary events of defaults. As of June 30, 2014, management believes that AHFC was in compliance with all covenants contained in the Private U.S. MTNs.

# Public U.S. MTN Program

AHFC is a "well-known seasoned issuer" under SEC rules and issues Public U.S. MTNs pursuant to a registration statement on Form S-3 filed with the SEC. The Public U.S. MTN program is authorized for issuance of MTNs up to a maximum aggregate principal amount of \$16 billion. The aggregate principal amount of MTNs offered under this program may be increased from time to time. The Public U.S. MTNs may have original maturities of nine months or more from the date of issue, may be interest bearing with either fixed or variable interest rates, or may be discounted notes. During the three months ended June 30, 2014, AHFC issued \$1.0 billion aggregate principal amount of Public U.S. MTNs, with original maturities of approximately one year, bearing interest at floating rates. As of June 30, 2014, the remaining maturities of all Public U.S. MTNs outstanding ranged from 339 days to approximately 4.3 years. The weighted average remaining maturities of all Public U.S. MTNs was 1.9 years as of June 30, 2014.

The Public U.S. MTNs are issued pursuant to an indenture, which requires AHFC to comply with certain covenants, including negative pledge provisions and restrictions on AHFC's ability to merge, consolidate or transfer substantially all of its assets or the assets of its subsidiaries, and includes customary events of default. As of June 30, 2014, management believes that AHFC was in compliance with all covenants under the indenture.

# Euro MTN Programme

The \$11.0 billion Euro MTN Programme is effective through August 8, 2014. Management currently intends to let this program lapse but the program may be renewed in the future. Notes under this program that are currently listed on the Luxembourg Stock Exchange will remain listed through their maturity. Since August 8, 2013, AHFC has been the sole issuer under this program. During the three months end June 30, 2014, AHFC did not issue any Euro MTNs. As June 30, 2014, the remaining maturities of all Euro MTNs outstanding ranged from 1 day to approximately 8.7 years. The weighted average remaining maturities of all Euro MTNs was 2.4 years as of June 30, 2014.

Interest rates on the Euro MTNs are fixed or variable. Euro MTNs are issued pursuant to the terms of an agency agreement which requires AHFC to comply with certain covenants, including negative pledge provisions, and includes customary events of default. As of June 30, 2014, management believes that AHFC was in compliance with all covenants contained in the Euro MTNs.

Details of our outstanding Euro MTNs by currency is as follows:

		June 30, 2014			March 31, 2014		
	(U.S. dollars in millions)						
U.S. dollar	\$	942	28%	\$	942	25%	
Japanese yen		380	11%		373	10%	
Euro		2,049	61%		2,473	65%	
Total	\$	3,371	100%	\$	3,788	100%	

#### Other Debt

HCFI issues privately placed Canadian dollar denominated notes. During the three months ended June 30, 2014, HCFI did not issue any of these notes. As of June 30, 2014, the remaining maturities of all of HCFI's Canadian notes outstanding ranged from 238 days to approximately 4.4 years. The weighted average remaining maturities of these notes was 2.8 years as of June 30, 2014.

The notes are issued pursuant to the terms of an indenture, which requires HCFI to comply with certain covenants, including negative pledge provisions, and includes customary events of default. As of June 30, 2014, management believes that HCFI was in compliance with all covenants contained in the privately placed notes.

#### Secured Debt

#### Asset-Backed Securities

We enter into securitization transactions for funding purposes. Securitization transactions involve transferring pools of retail loans to statutory trusts. The trusts are special-purpose entities that we establish to accommodate securitization structures. Securitization trusts have the limited purpose of acquiring assets, issuing asset-backed securities, and making payments on the securities. Assets transferred to securitization trusts are considered to be legally isolated from us and the claims of our creditors. We continue to service the retail loans transferred to the trusts. Investors in the notes issued by a trust only have recourse to the assets of such trust and do not have recourse to AHFC, HCFI, or our other subsidiaries or to other trusts.

Our securitizations are structured to provide credit enhancements to investors in the notes issued by the trusts. Credit enhancements can include the following:

- Subordinated certificates—which are securities issued by the trusts that are retained by us and are subordinated in priority of payment to the notes.
- Overcollateralization—which occurs when the principal balance of securitized assets exceed the balance of securities issued by the trust.
- Excess interest—which allows excess interest collections to be used to cover losses on defaulted loans.
- Reserve funds—which are restricted cash accounts held by the trusts to cover shortfalls in payments of interest and principal required to be paid on the notes.
- *Yield supplement accounts*—which are restricted cash accounts held by the trusts to supplement interest payments on notes.

We are required to consolidate the securitization trusts in our financial statements, which results in the securitizations being accounted for as on-balance sheet secured financings. The securitized receivables remain on our consolidated balance sheet along with the notes issued by the trusts. The notes are secured solely by the assets of the applicable trust and not by any of our other assets or those of other trusts. The assets of a trust are the only source of funds for repayment on the notes of such trust.

During the three months ended June 30, 2014, we issued notes through asset-backed securitizations totaling \$1.0 billion, which were secured by consumer finance receivables with an initial principal balance of \$1.0 billion.

#### Asset-Backed Conduits

In September 2010, we entered into a receivables loan agreement with a bank-sponsored asset-backed commercial paper conduit to allow us access to additional secured funding. Under this agreement, we would transfer finance receivables to funding agents as collateral for debt issued by the funding agents who are contractually committed, at our option, to make advances to us of up to \$500 million. This agreement was amended in September 2013 and terminates in September 2014. As of June 30, 2014, we had no amounts outstanding under this agreement. Our ability to obtain funding under this agreement is subject to us having a sufficient amount of assets eligible and any unused portion of this commitment may be terminated if the performance of the underlying assets deteriorates beyond specified levels.

# **Credit Agreements**

We maintain committed lines of credit with various financial institutions. These credit agreements are primarily in place to support our commercial paper programs. If these lines were used, it would be in the form of short-term notes.

In March 2014, AHFC entered into a \$3.5 billion 364 day credit agreement which terminates on March 6, 2015 and a \$3.5 billion five year credit agreement which terminates on March 7, 2019. At June 30, 2014, no amounts were outstanding or repaid under the AHFC credit agreements. AHFC intends to renew or replace the credit agreements prior to or on their respective termination dates.

In March 2014, HCFI entered into a C\$1.3 billion (\$1.2 billion) credit agreement. As amended in June 2014, the credit agreement was increased to C\$1.6 billion (\$1.5 billion) which provides that HCFI may borrow up to C\$800 million (\$750 million) on a one year and five-year revolving basis. The one year tranche of the credit agreement terminates on March 24, 2015 and the five year tranche of the credit agreement terminates on March 24, 2019. At June 30, 2014, no amounts were outstanding or repaid under the HCFI credit agreement. HCFI intends to renew or replace the credit agreement prior to or on the termination date of each respective tranche.

The credit agreements contain customary conditions to borrowing and customary restrictive covenants, including limitations on liens and limitations on mergers, consolidations and asset sales. The credit agreements also require us to maintain a positive consolidated tangible net worth. The credit agreements, in addition to other customary events of default, include cross-default provisions and provisions for default if HMC does not maintain ownership, whether directly or indirectly, of at least 80% of the outstanding capital stock of AHFC or HCFI, as applicable. In addition, the AHFC and HCFI credit agreements contain provisions for default if HMC's obligations under the HMC-AHFC Keep Well Agreement or the HMC-HCFI Keep Well Agreement, as applicable, become invalid, voidable, or unenforceable. All of these conditions, covenants and events of default are subject to important limitations and exceptions under the agreements governing the credit agreements. As of June 30, 2014, management believes that AHFC and HCFI were in compliance with all covenants contained in the respective credit agreements.

# Keep Well Agreements

HMC has entered into separate keep well agreements with AHFC and HCFI. Pursuant to the Keep Well Agreements, HMC has agreed to, among other things:

- own and hold, at all times, directly or indirectly, at least 80% of each of AHFC's and HCFI's issued and outstanding shares of voting stock and not pledge, directly or indirectly, encumber, or otherwise dispose of any such shares or permit any of HMC's subsidiaries to do so, except to HMC or wholly owned subsidiaries of HMC;
- cause each of AHFC and HCFI to, on the last day of each of AHFC's and HCFI's respective fiscal years, have a positive consolidated tangible net worth (with "tangible net worth" meaning (a) shareholders' equity less (b) any intangible assets, as determined in accordance with GAAP with respect to AHFC and generally accepted accounting principles in Canada with respect to HCFI); and
- ensure that, at all times, each of AHFC and HCFI has sufficient liquidity and funds to meet their payment obligations under any Debt (with "Debt" defined as AHFC's or HCFI's debt, as applicable, for borrowed money that HMC has confirmed in writing is covered by the respective keep well agreement) in accordance with the terms of such Debt, or where necessary, HMC will make available to AHFC or HCFI, as applicable, or HMC will procure for AHFC or HCFI, as applicable, sufficient funds to enable AHFC or HCFI, as applicable, to pay its Debt in accordance with its terms. AHFC or HCFI Debt does not include the notes issued by securitization trusts in connection with AHFC's or HCFI's secured financing transactions, any related party debt or any indebtedness outstanding as of June 30, 2014 under AHFC's and HCFI's bank loan agreements.

As consideration for HMC's obligations under the Keep Well Agreements, we have agreed to pay HMC a quarterly fee based on the amount of outstanding Debt pursuant to support compensation agreements, dated October 1, 2005. We incurred expenses of approximately \$4 million during both the three months ended June 30, 2014 and 2013, pursuant to this support compensation agreement.

#### Indebtedness of Consolidated Subsidiaries

As of June 30, 2014, AHFC and its consolidated subsidiaries had approximately \$54.6 billion of outstanding indebtedness and other liabilities, including current liabilities, of which approximately \$14.6 billion consisted of indebtedness and liabilities of our consolidated subsidiaries, and none of AHFC's consolidated subsidiaries had outstanding any preferred equity.

#### **Derivatives**

We utilize derivative instruments to manage exposures to fluctuations in interest rates and foreign currency exchange rates. The types of derivative instruments include interest rate swaps, basis swaps, and cross currency swaps. Interest rate and basis swap agreements are used to manage the effects of interest rate fluctuations of our variable rate debt relative to our fixed rate finance receivables and operating lease assets. Cross currency swap agreements are used to manage currency and interest rate risk exposure on foreign currency denominated debt. The derivative instruments contain an element of credit risk in the event the counterparties are unable to meet the terms of the agreements.

All derivative financial instruments are recorded on our consolidated balance sheet as assets or liabilities, and carried at fair value. Changes in the fair value of derivatives are recognized in our consolidated statement of income in the period of the change. Since we do not elect to apply hedge accounting, the impact to earnings resulting from these valuation adjustments as reported under GAAP is not representative of our result of operations as evaluated by management. Realized gains and losses on derivative instruments, net of realized gains and losses on foreign currency denominated debt, are included in the measure of net revenues when we evaluate segment performance. Refer to Note 14—Segment Information of *Notes to Consolidated Financial Statements (Unaudited)* for additional information about segment information and Note 5—Derivative Instruments of *Notes to Consolidated Financial Statements (Unaudited)* for additional information on derivative instruments.

# **Off-Balance Sheet Arrangements**

We are not a party to off-balance sheet arrangements.

# **Contractual Obligations**

The following table summarizes our contractual obligations, excluding lending commitments to dealers and derivative obligations, for the periods indicated:

		Payments due for the twelve month periods ending June 30,												
	7	<b>Fotal</b>	tal 2015			2016	2017		2018		2019		Thereafter	
				(U.S. dollars in millions)										
Debt obligations (1)	\$	46,142	\$	23,067	\$	8,498	\$	7,337	\$	2,385	\$	2,564	\$	2,291
Interest payments on debt (2)		1,417		474		322		239		177		103		102
Operating lease obligations		40		6		6		5		5		5		13
Total	\$	47,599	\$	23,547	\$	8,826	\$	7,581	\$	2,567	\$	2,672	\$	2,406

<sup>(1)</sup> Debt obligations reflect the remaining principal obligations of our outstanding debt and do not reflect unamortized debt discounts and fees. Repayment schedule of secured debt reflects payment performance assumptions on underlying receivables. Foreign currency denominated debt principal is based on exchange rates as of June 30, 2014.

The obligations in the above table do not include certain lending commitments to dealers since the amount and timing of future payments is uncertain. Refer to Note 8—Commitments and Contingencies of *Notes to Consolidated Financial Statements (Unaudited)* for additional information on these commitments.

Our contractual obligations on derivative instruments are also excluded from the table above because our future cash obligations under these contracts are inherently uncertain. We recognize all derivative instruments on our consolidated balance sheet at fair value. The amounts recognized as fair value do not represent the amounts that will be ultimately paid or received upon settlement under these contracts. Refer to Note 5—Derivative Instruments of *Notes to Consolidated Financial Statements (Unaudited)* for additional information on derivative instruments.

<sup>(2)</sup> Interest payments on variable rate and foreign currency denominated debt based on the applicable variable rates and/or exchange rates as of June 30, 2014.

# **New Accounting Standards**

Refer to Note 1(c)—Recently Adopted Accounting Standards and Note 1(d)—Recently Issued Accounting Standards of *Notes to Consolidated Financial Statements (Unaudited)*.

# **Critical Accounting Policies**

Critical accounting policies are those accounting policies that require the application of our most difficult, subjective, or complex judgments, often requiring us to make estimates about the effects of matters that are inherently uncertain and may change in subsequent periods, or for which the use of different estimates that could have reasonably been used in the current period would have had a material impact on the presentation of our financial condition, cash flows, and results of operations. The impact and any associated risks related to these estimates on our financial condition, cash flows, and results of operations are discussed throughout "Management's Discussion and Analysis of Financial Condition and Results of Operation" where such estimates affect reported and expected financial results. Different assumptions or changes in economic circumstances could result in additional changes to the determination of the allowance for credit losses and the determination of residual values.

#### Credit Losses

We maintain an allowance for credit losses for management's estimate of probable losses incurred on our finance receivables. We also maintain an estimate for early termination losses on operating lease assets due to lessee defaults and an allowance for credit losses on past due operating lease rental payments. These estimates are evaluated by management, at minimum, on a quarterly basis.

Consumer finance receivables are collectively evaluated for impairment. Delinquencies and losses are continuously monitored and this historical experience provides the primary basis for estimating the allowance. Management utilizes various methodologies when estimating the allowance for credit losses including models which incorporate vintage loss and delinquency migration analysis. These models take into consideration attributes of the portfolio, including loan-to-value ratios, internal and external credit scores, and collateral types. Economic factors such as used vehicle prices, unemployment rates, and consumer debt service burdens are also incorporated when estimating losses. Estimated losses on operating leases expected to terminate early due to lessee defaults are also determined collectively, consistent with the methodologies used for consumer finance receivables.

Dealer finance receivables are individually evaluated for impairment when specifically identified as impaired. Dealer finance receivables are considered to be impaired when it is probable that we will be unable to collect all amounts due according to the original terms of the loan. Our determination of whether dealer loans are impaired is based on evaluations of dealerships' payment history, financial condition, and cash flows, and their ability to perform under the terms of the loans. Dealer loans that have not been specifically identified as impaired are collectively evaluated for impairment.

Refer to Note 2—Finance Receivables of *Notes to Consolidated Financial Statements (Unaudited)* for additional information regarding charge-offs or write-downs of contractual balances of retail and dealer finance receivables.

Our allowance for credit losses and early termination losses on operating leases requires significant judgment about inherently uncertain factors. The estimates are based on management's evaluation of many factors, including our historical credit loss experience, the value of the underlying collateral, delinquency trends, and economic conditions. The estimates are based on information available as of each reporting date. Actual losses may differ from the original estimates due to actual results varying from those assumed in our estimates. Refer to Note 3—Investment in Operating Leases of *Notes to Consolidated Financial Statements (Unaudited)* for additional information.

# Sensitivity Analysis

If we had experienced a 10% increase in net charge-offs of finance receivables during the twelve month period ended June 30, 2014, our provision for credit losses would have increased by approximately \$21 million during the period. Similarly, if we had experienced a 10% increase in realized losses on the disposition of repossessed operating lease vehicles during the twelve month period ended June 30, 2014, we would have recognized an additional \$9 million in early termination losses in our consolidated statement of income during the period.

# Determination of Lease Residual Values

Contractual residual values of lease vehicles are determined at lease inception based on expectations of future used vehicle values, taking into consideration external industry data and our own historical experience. Lease customers have the option at the end of the lease term to return the vehicle to the dealer or to buy the vehicle for the contractual residual value (or if purchased prior to lease maturity, at the outstanding contractual balance). Returned lease vehicles can be purchased by the grounding dealer for the contractual residual value (or if purchased prior to lease maturity, at the outstanding contractual balance) or through market based pricing programs. Returned lease vehicles that are not purchased by the grounding dealer are sold through online and physical auctions. We are exposed to risk of loss on the disposition of returned lease vehicles when the proceeds from the sale of the vehicles are less than the contractual residual values at the end of lease term. We assess our estimates for end of term market values of the leased vehicles, at minimum, on a quarterly basis. The primary factors affecting the estimates are the percentage of leased vehicles that we expect to be returned by the lessee at the end of lease term and the expected loss severity. Factors considered in this evaluation include, among other factors, economic conditions, historical trends and market information on new and used vehicles.

For operating leases, adjustments to estimated residual values are made on a straight-line basis over the remaining term of the lease and are included as depreciation expense. For direct financing leases, downward adjustments for declines in estimated residual values deemed to be other-than-temporary are recognized as a loss on lease residual values in the period in which the estimate changed.

# Sensitivity Analysis

If future estimated auction values for all outstanding operating leases as of June 30, 2014 were to decrease by \$100 per unit from our current estimates, the total impact would be an increase of approximately \$50 million in depreciation expense, which would be recognized over the remaining lease terms. If future return rates for all operating leases were to increase by one percentage point from our current estimates, the total impact would be an increase of approximately \$6 million in depreciation expense, which would be recognized over the remaining lease terms. Similarly, if the future estimated auction values were to decrease by \$100 per unit and future return rates were to increase by one percentage point from our current estimates for all direct financing leases as of June 30, 2014, we would have recognized an increase of approximately \$1 million and less than \$1 million in losses on lease residual values, respectively. This sensitivity analysis may be asymmetric and is specific to the conditions in effect as of June 30, 2014. Additionally, any declines in auction values are likely to have a negative effect on return rates which could affect the severity of the impact on our results of operations.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

#### Item 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

Our Principal Executive Officer and Principal Financial Officer have performed an evaluation of the Company's disclosure controls and procedures, as that term is defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of June 30, 2014, and each has concluded that such disclosure controls and procedures are effective, at the reasonable assurance level, to ensure that information required to be disclosed in our periodic reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, and such information is accumulated and communicated to management, including our Principal Executive Officer and Principal Financial Officer, as appropriate to allow timely decisions regarding required disclosures. Our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives, and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

# **Changes in Internal Control over Financial Reporting**

There were no changes in the internal control over financial reporting during the quarter ended June 30, 2014, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **PART II – OTHER INFORMATION**

# **Item 1. Legal Proceedings**

For more information on our legal proceedings, see Note 8—Commitments and Contingencies—Legal Proceedings of *Notes to Consolidated Financial Statements (Unaudited)*, which is incorporated by reference herein.

# **Item 1A. Risk Factors**

There are no material changes from the risk factors set forth under "*Item 1A. Risk Factors*" in our Annual Report on Form 10-K for the year ended March 31, 2014, which was filed with the SEC on June 20, 2014.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

# Item 3. Defaults Upon Senior Securities

We have omitted this section pursuant to General Instruction H(2) of Form 10-Q.

# **Item 4. Mine Safety Disclosures**

Not applicable.

#### **Item 5. Other Information**

None.

# Item 6. Exhibits

Refer to the Exhibit Index immediately following the Signature page.

# Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: August 11, 2014

# AMERICAN HONDA FINANCE CORPORATION

By: /s/ Paul C. Honda

Paul C. Honda
Vice President and Assistant Secretary
(Principal Accounting Officer)

# AMERICAN HONDA FINANCE CORPORATION

# **Exhibit Index**

Exhibit Number	Description
3.1(1)	Articles of Incorporation of American Honda Finance Corporation, dated February 6, 1980, and Certificates of Amendment to the Articles of Incorporation, dated March 29, 1984, November 13, 1988, December 4, 1989, July 2, 1991, April 3, 1997, November 30, 1999, and December 17, 2003.
3.2(1)	Amended and Restated Bylaws of American Honda Finance Corporation, dated April 27, 2010.
4.1(1)	Form of Specimen Common Stock of American Honda Finance Corporation.
4.2	American Honda Finance Corporation agrees to furnish to the Securities and Exchange Commission upon request a copy of each instrument with respect to issues of long-term debt of American Honda Finance Corporation and its subsidiaries, the authorized principal amount of which does not exceed 10% of the consolidated assets of the American Honda Finance Corporation and its subsidiaries.
4.3(2)	Amended and Restated Issuing and Paying Agency Agreement between American Honda Finance Corporation and The Bank of New York Mellon, dated as of August 27, 2012.
4.4 <sup>(3)</sup>	Amended and Restated Agency Agreement between American Honda Finance Corporation, The Bank of New York Mellon, and The Bank of New York Mellon (Luxembourg) S.A., dated as of August 8, 2013.
4.5	Trust Indenture between Honda Canada Finance Inc., as issuer, and BNY Trust Company of Canada (as successor to CIBC Mellon Trust Company), as trustee, dated as of September 26, 2005 <sup>(2)</sup> , as supplemented by the First Supplemental Indenture to the Trust Indenture, dated as of August 25, 2006 <sup>(2)</sup> , as supplemented by the Second Supplemental Indenture to the Trust Indenture, dated as of May 25, 2007 <sup>(2)</sup> , as supplemented by the Fourth Supplemental Indenture to the Trust Indenture, dated as of September 26, 2007 <sup>(2)</sup> , as supplemented by the Fifth Supplemental Indenture to the Trust Indenture, dated as of November 30, 2007 <sup>(2)</sup> , as supplemented by the Sixth Supplemental Indenture to the Trust Indenture, dated as of May 9, 2008 <sup>(2)</sup> , as supplemented by the Seventh Supplemental Indenture to the Trust Indenture, dated as of September 12, 2008 <sup>(2)</sup> , as supplemented by the Eighth Supplemental Indenture to the Trust Indenture, dated as of February 21, 2012 <sup>(2)</sup> , as supplemented by the Ninth Supplemental Indenture to the Trust Indenture, dated as of December 11, 2012 <sup>(2)</sup> , as supplemented by the Tenth Supplemental Indenture to the Trust Indenture, dated as of June 4, 2013 <sup>(4)</sup> , and as supplemented by the Eleventh Supplemental Indenture to the Trust Indenture, dated as of September 3, 2013 <sup>(4)</sup> .
4.6 <sup>(5)</sup>	Indenture, dated September 5, 2013, between American Honda Finance Corporation and Deutsche Bank Trust Company Americas, as trustee.
4.7 <sup>(6)</sup>	Form of Fixed Rate Medium-Term Note, Series A and Form of Floating Rate Medium-Term Note, Series A.
10.1 <sup>(7)</sup>	Amendment, dated as of June 30, 2014, between HCFI and Canadian Imperial Bank of Commerce, as administrative agent, for and behalf of the banks party to the Credit Agreement.
12.1(8)	Statement regarding computation of ratio of earnings to fixed charges
31.1(8)	Certification of Principal Executive Officer
31.2(8)	Certification of Principal Financial Officer
32.1(9)	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350
32.2(9)	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350
101.INS <sup>(10)</sup>	XBRL Instance Document
101.SCH <sup>(10)</sup>	XBRL Taxonomy Extension Schema Document
101.CAL <sup>(10)</sup>	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB <sup>(10)</sup>	XBRL Taxonomy Extension Label Linkbase Document

# AMERICAN HONDA FINANCE CORPORATION

#### **Exhibit Index**

Exhibit Number	Description
101.PRE <sup>(10)</sup>	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF <sup>(10)</sup>	XBRL Taxonomy Extension Definition Linkbase Document

- (1) Incorporated herein by reference to the same numbered Exhibit filed with our registration statement on Form 10, dated June 28, 2013.
- (2) Incorporated herein by reference to the same numbered Exhibit filed with our registration statement on Form 10, amendment No. 1, dated August 7, 2013.
- (3) Incorporated herein by reference to the same numbered Exhibit filed with our registration statement on Form 10, amendment No. 2, dated August 19, 2013.
- (4) Incorporated herein by reference to the same numbered Exhibit filed with our quarterly report on Form 10-Q, dated November 12, 2013.
- (5) Incorporated herein by reference to Exhibit number 4.1 filed with our registration statement on Form S-3, dated September 5, 2013.
- (6) Incorporated herein by reference to Exhibit numbers 4.1 and 4.2 filed with our current report on Form 8-K, dated September 25, 2013.
- (7) Incorporated herein by reference to the same numbered Exhibit filed with our current report on Form 8-K, dated June 30, 2014.
- (8) Filed herewith.
- (9) Furnished herewith.
- (10) Exhibit 101 interactive data files are submitted electronically with this report in accordance with the provisions of Regulation S-T and shall be deemed "furnished" and not "filed". The financial information contained in the XBRL related documents is unreviewed, and the purpose of submitting such documents is to test the related format and technology and, as a result, investors should not rely on the XBRL related documents in making investment decisions.

# **American Honda Finance Corporation and Subsidiaries** Calculation of Ratio of Earnings to Fixed Charges (U.S. dollars in millions)

Three months ended

	Ju	June 30,		
	2014		2013	
Earnings				
Consolidated income before provision for income taxes	453	\$	316	
Fixed Charges	151		176	
Earnings\$	604	\$	492	
Fixed Charges		_		
Interest expense\$	150	\$	175	
Interest portion of rental expense (1)	1		1	
Total fixed charges\$	151	\$	176	
Ratio of earnings to fixed charges	4.00x		2.80x	

One-third of all rental expense is deemed to be interest. (1)

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Narutoshi Wakiyama, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 of American Honda Finance Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) (paragraph omitted pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a));
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 11, 2014

By: /s/ Narutoshi Wakiyama

Narutoshi Wakiyama President (Principal Executive Officer)

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Shinji Kubaru, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2014 of American Honda Finance Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) (paragraph omitted pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a));
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 11, 2014

By: /s/ Shinji Kubaru

Shinji Kubaru Vice President and Treasurer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002\*

In connection with the Quarterly Report of American Honda Finance Corporation (the "Company") on Form 10-Q for the quarter ended June 30, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Narutoshi Wakiyama, President and Principal Executive Officer of the Company, certify, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 11, 2014

By:/s/ Narutoshi Wakiyama

Narutoshi Wakiyama President (Principal Executive Officer)

<sup>\*</sup>A signed original of this written statement required by Section 906 has been provided to American Honda Finance Corporation and will be retained by American Honda Finance Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002\*

In connection with the Quarterly Report of American Honda Finance Corporation (the "Company") on Form 10-Q for the quarter ended June 30, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Shinji Kubaru, Vice President, Treasurer and Principal Financial Officer of the Company, certify, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 11, 2014

By:/s/ Shinji Kubaru

Shinji Kubaru Vice President and Treasurer (Principal Financial Officer)

<sup>\*</sup>A signed original of this written statement required by Section 906 has been provided to American Honda Finance Corporation and will be retained by American Honda Finance Corporation and furnished to the Securities and Exchange Commission or its staff upon request.